

# Arizona's ANTIQUE REGISTER

Vol 25 - Issue 3 A Guide to the Antique, Vintage & Collectible Marketplace May-June 2021



CHARLESTON ANTIQUES  
IN LAS VEGAS  
STORY ON PAGE 3...



## May-June 2021

# Arizona's ANTIQUE REGISTER

Your Guide to the Antique, Vintage and Collectible Marketplace • Established 1998

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**[www.theantiqueregister.com](http://www.theantiqueregister.com)**



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The Antique Register was founded by Barbara Floyd

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## Arizona's ANTIQUE REGISTER

Your Guide to the Antique, Vintage and Collectible Marketplace • Established 1998

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Edition Month 2021	Editorial and Ad Deadline
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May - June	April 1
July - August	June 1
September - October	August 1
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**Cover Story****Charleston Antique Mall  
Is Gem in Las Vegas Crown**

It is a delight to feature **Charleston Antique Mall** on our cover. This is a huge Mall located close to the Las Vegas Strip that is filled with antiques, collectibles, vintage and retro home furnishings, clothing, books and more. The amazing merchandise comes from locations far and wide and is offered at incredible prices.

The Mall has 18,000+ square feet of shopping space with more than 75 different dealers, each bringing in different items and tastes, creating a unique look and feel. The common thread is that everything is either vintage or antique. The diverse staff provides extensive knowledge, understanding, interests and expertise, all of which is available to help customers. The Mall was voted Best Antique Store in Las Vegas for four years!

Mall owners are Michelle Tully and Steve Perez. When asked what one phrase best describes their business, Steve said, "The joy of variety."

In keeping with that, **Charleston Antique Mall** offers a variety of unique activities that include hosting free events and classes as well as hosting special guests for book signings. There is an online Etsy store that has different merchandise from that in the physical Mall.

*Continued on page 9...*



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## Annual Prescott Antique Show & Vintage Market on July 23rd & 24th

The Prescott Antique Show & Vintage Market will be held at the Findlay Toyota Center in Prescott Valley on July 23rd and 24th. Organizers are delighted to report that interest in the upcoming Event is nothing short of fantastic!

There will be a huge variety of quality antiques in every category plus authentic vintage items with wide appeal—including popular repurposed, rustic barn, 50s & 60s, and so much more. Enjoy the cool temperatures of the Prescott area while you shop the “Antique Capitol of Arizona.”

The beautiful Findlay Toyota Center, 3201 N. Main St., is a spacious event center featuring an arena area with surrounding seating for more than 5000 plus a concourse area with food concessions. Close to 80% of available Show spaces are now sold. Due to anticipated demand, dealer spaces have been opened at the front of the arena entrance as well as the south concourse in addition to the north concourse.

Space size is a generous 10' x 15' with an additional 4' to 5' area for dealers' personal use or display. Space cost remains the same as last year—\$200 plus \$15 for the required Town of Prescott Valley Special Event License. Applications and show information can be found on the website.

Friday Early Bird hours are 3 to 6 p.m. with \$15 admission that includes free entry on Saturday. Hours on Saturday are 8 a.m. to 4 p.m. with \$5 admission. Children under 12 are admitted free. Parking is free.

Plan to set aside the weekend to visit the **Prescott Antique Show & Vintage Market** and then spend more fun time browsing through the multitude of shops in the area—some in Prescott Valley and many more in Prescott along Cortez, Gurley and Montezuma Streets. Be sure to visit Prescott's newest store, Prescott Antiques at 915 E. Gurley.

The **Prescott Antique Show & Vintage Market** is sponsored by the Thumb Butte and Yavapai chapters of The Questers with 100% of the profit going to preservation and restoration of historic sites, buildings and artifacts. More recently, the organization turned its attention to historical education that includes projects such as historical markers, traveling interactive historical exhibits, brochures and the like.

This led the way for these two local chapters to recently underwrite the cost of historical markers placed at the former site of Prescott's Miller Valley School and on the Santa Fe, Prescott and Phoenix railway bridge spanning Granite Creek adjacent to the new downtown Hilton Hotel complex. Another recent project was the roof replacement for the Skull Valley Depot on the site of the Skull Valley Museum.

Look for information on the **Prescott Antique Show** at [www.prescottantiqueshow.com](http://www.prescottantiqueshow.com) or Facebook, Instagram and on the Findlay Toyota Center website at <http://www.findlaytoyotacenter.com/>. You can also contact Arlene Bright, Show Organizer, at 928-443-1862 or email [prescottantiqueshow@gmail.com](mailto:prescottantiqueshow@gmail.com). Safety measures due to Covid-19 may be in place during the event. Check the website for up to date information closer to the Show dates.





# ANTIQUE & COLLECTIBLE SHOW



## *Findlay*

TOYOTA CENTER

3201 N. Main St.  
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Friday Early Bird — 3 to 6 pm \$15

Saturday — 8 to 4 pm \$5

Children under 12 free

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*Brought to you by Thumb Butte  
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Dealer & Show Info: [prescottantiqueshow@gmail.com](mailto:prescottantiqueshow@gmail.com)

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*Charleston Antique Mall, continued from page 3...*

As with many established businesses in Las Vegas, **Charleston Antique Mall** has a long and interesting history. It started in 1987 on Western Ave. as The Red Rooster in a building reminiscent of an old barn and was filled with antique and collectible goodies. It expanded in 1992 and, in 2006, the name was changed to **Charleston Antique Mall** to reflect a new



Charleston Blvd. location.

In March 2008, dealers Michelle and her husband Cal Tully bought the business and, with their love of and passion for antiques and vintage collectibles, **Charleston Antique Mall** started to become a must-stop location that was again expanding to accommodate new dealers. Their son Steve came into the business to work with technical and building responsibilities. By 2012, the Mall had become a gem in the crown of Las Vegas and a must-

stop destination for visitors and locals alike—and it remains that today.

In 2012, a highway realignment required another move and, fortunately, an even larger building was found that met their needs and so the Mall moved to 560 S. Decatur Blvd. where you'll find it today. As fate would have it, this new location turned out to be in the Charleston Heights shopping center! On July 1, 2012, **Charleston Antique Mall** re-opened to a huge and excited crowd! With its long Vegas history and popularity, it is not surprising that they continually hear stories from customers

## Merchandise Mart

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**Mon-Sat 10-5 · Sunday 11-4**

who come into the Mall to find treasures and end up sharing memories of previous visits from over the years.

**Charleston Antique Mall** is open daily from 10 a.m. to 6 p.m. and is fully air-conditioned plus there is plenty of free parking. It is brightly lit with wide aisles, making it fun and easy to shop. To learn more, go to [www.charlestonantiquemall.com](http://www.charlestonantiquemall.com), follow on Facebook, Instagram, Pinterest and YouTube, email [info@charlestonantiquemall.com](mailto:info@charlestonantiquemall.com) or call 702-533-3995. Note: state and local health regulations due to the pandemic will be followed. Your understanding and cooperation is appreciated.

# PRESCOTT ANTIQUES

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503 (3) c Organization

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Melissa Bates

President

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WED.-SAT. 9-3

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## Those Were the Days!

# What Once Was

by Jay Mark

Nearly a half-century has passed since I transitioned from antiques collector to dealer. And what a ride it has been.

My journey began in the 1960s and early 1970s, a period that introduced a dramatic change to the world of antiques. Prior to that time, antiques were mostly the domain of the wealthy—collectors of pre-Industrial artifacts. Elitists looked down their noses at anything later, relegating them to the demeaning classification of second-hand. “Hoity-toity,” might be an apt description.

Carl W. Drepperd, a respected, prolific writer of more than a dozen books about antiques in the 1940s and 1950s was one of them. In the forward to his book *Victorian: The Cinderella of Antiques*, published in 1950, Drepperd admitted to writing about a decade before “a scathing article about Victorian antiques.” They represented



Debating in 1957, the *Antique Trader* began publishing just as a new era of antique collecting was beginning.

a period in which Victorian-era pieces were relegated to the junk bin. Admonished by a colleague saying, “You cannot be that abusive and vitriolic on a subject unless you are woefully lacking in data about it,” set Drepperd on a path of reevaluation.

His five-year course of research brought Drepperd to a difficult admission, “Instead of a prejudiced opponent of the style we have been calling Victorian, I have become a placid proponent of the style...” This proved a prescient statement of what was about to come.

By the 1960s, pieces of not-great age were gaining attention. And value. They were outstanding examples of extraordinary beauty and craftsmanship. Think of the works of Louis Comfort Tiffany or Gustav Stickley.

This new appreciation for more modern artifacts led to a revised understanding and definition of “antique.” While it made no sense, 100 years became an arbitrary, accepted benchmark.

This was a heady period—often of intriguing revelations. It was a time when otherwise forgotten things were introduced into a new consciousness—leading to a desire for collecting. Publications like the *Antique Trader*, which anticipated the emerging trend, started in 1957, came along to help educate, interpret and provide a pre-Internet forum for buying and selling in the burgeoning market.

The prestigious *Maine Antique Digest*, which balanced the “classical” definition of “antique” with the new era of collecting, began publishing in 1973. And continues today.

*Continued on page 18...*

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*What Once Was, continued from page 14...*

Not always the best evaluators of worth, a plethora of price guides came on the market in an attempt to satisfy buyers' and sellers' desperate demand for an easy, but often inaccurate, way to determine values.

And, of course, we can never forget what eBay did for the market. Introduced in 1995, in the nascent era of the Internet, eBay brought together buyers and sellers from around the world. Nothing was out of reach on the Internet.



*Electrical insulators rose to meteoric heights of collecting but have since declined in general popularity, left to those that have an abiding interest. Crown Jewels of the Wire*

Finally, antiques were introduced to the masses with the debut of the *Antiques Roadshow* on PBS in 1997. The program was modeled on the highly successful *British Antiques Roadshow* that premiered in 1979.

Dealers were convinced this was a gravy train that would never crash. And I was one of them. Each year, it seemed, new desirable things to collect were entering the marketplace, creating an escalating demand from collectors – a never-ending supply of things to attract buyers' attention.

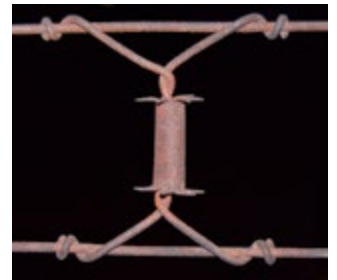
It seemed that avid collecting would never abate. With that in mind, I told my customers that nothing appreciated or retained its value more than antiques—an adage that remained so for more than three decades.

I could see no end to what customers were craving. But time has proved me wrong. In the past half-century, we have seen the emergence of new generations to which we give distinctive names. Many of us are the *Silent Generation* (pre-1945) or *Baby Boomers* (1946-1964). Now, we have *Gen-X's* (1965-1976), followed by *Millennials* or *Gen-Y's* (1977-1995), and *Gen-Z's* (1996 – 2010s), each carrying their own unique traits and personalities.

For some time now, the antiques' market has been adjusting to appeal to these new generations. Although the overall desire to collect has waned, interest in antiques still remains high. Today, most antiques are purchased on impulse rather than in a programmatic manner.

For those of us who have been in the business for decades, it has been more heartbreaking than exhilarating to see how the antiques' market has evolved. If nothing more, the *Antiques Roadshow's* programs, which compare values of appraisals over time, has demonstrated just how much our world has been turned upside down.

Looking back, some of the most desired items of the '60s, '70s and '80s have virtually disappeared from our consciousness. The once astronomical values of some Depression Glass are today downright depressing. The carousel ride of Carnival glass has slowed to nearly a crawl. I can remember when people were amassing collections of barbed wire and electrical insulators. Where are they today?

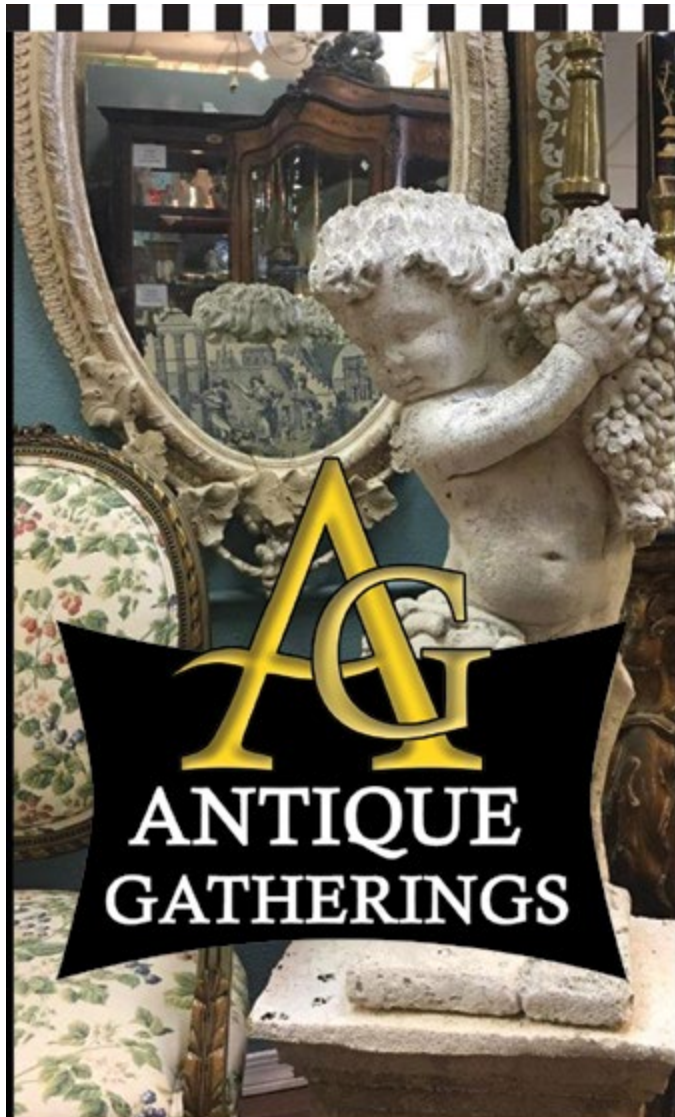


*Like insulators, barbed wire was once a popular collectible seeing an ever-increasing rise in prices. Today, its popularity has declined and is now reserved to the realm of specialized interest. Collectors Weekly*

Rolltop desks that once brought thousands now struggle to

*Continued on page 22...*





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## Collector's Corner

## Premiums & Who Pays Them?

*by Jim Olson*

The Romans were said to have charged the first buyer's premium at auctions, thus dating the charge back to around the time of the birth of Jesus Christ. However, the modern day buyer's premium was re-introduced during the mid-1970s by Christie's and Sotheby's auctions. The introductory rate they charged was 10%. Often called by the slang term "juice," buyer's premiums have been around ever since—and are very common now.

What is a buyer's premium (BP), some may ask?

A buyer's premium is a charge or fee (usually a percentage) in addition to the hammer price of an item at an auction. The winning bidder is required to pay both the hammer price (winning bid announced) and a percentage of that price, AKA—buyer's premium. This percentage may range from 1% to 10% in real estate auctions and from 10% to 30% in art and collectibles auctions. Equipment and car type auctions usually fall somewhere in the middle of those ranges. It is estimated today that over 80% of auctioneers charge a buyer's premium. How exactly is a buyer's premium calculated?

Let's say a piece of art sold for \$5,000 and there was a 10% premium at this particular auction. The price paid by the buyer would be \$5,500 (\$5,000 hammer price plus 10% BP). Taxes and any other applicable fees such as shipping and handling may be added on top of that. But why even charge a buyer's premium at all?

Auction houses charge a BP for several reasons, but the bottom line is to stay in business and hopefully remain profitable.

*Continued on page 26...*

*What Once Was, continued from page 18...*

attain hundreds. Is it because they cannot accommodate our ever-larger computer screens? Where is the demand for refinished round oak tables with massive paw feet?

When Boomers and Gen-Xers age out of the collecting market, who will remain? Will a new generation come along that will revive the collecting craze of the '60s, '70s and '80s?

Everything continues to age, meaning new categories of "antiques" will always emerge. But, in these digital times, what will future antiques look like? People no longer write long letters. There is not much to collect in emails. Material recordings—cylinder records, 78 rpms, 45s and LPs—have given way to ethereal digital. What will there be to collect in another 50 or 100 years?

History is cyclical. And I am an optimist. What is passé today will become popular again. Just when is the question.

Virtually an antique himself, Jay Mark, a nearly half-century antiques business veteran and historian now owns *Those Were The Days!*, an online specialty bookstore. He also teaches, lectures and writes regularly about antiques and history. Reach him at [jaymark@twtdbooks.com](mailto:jaymark@twtdbooks.com). © 2021



*Jay Mark, early in his career as an antiques dealer, at the height of popularity, "lording" over his store's collection including an antique hi-top rolltop desk, which today has a value about 1/3 it did in the 1970s. Jay Mark*



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*Premiums, continued from page 22...*

(As a side note, the main segment of the auction industry, making up most of the small percentage of auctions that do not charge a BP, is the livestock auction industry. Consequently, many smaller livestock auction business have gone under in the last couple of decades because margins were too small to remain in business.) So a buyer's premium is basically a fee to help cover the escalating costs involved with running an auction business. There are many costs that go into the events that most people do not consider. And a whole new category of costs have evolved during the last few decades with the now, near-necessity, of having auctions offered online. For those who advocate against a BP, maybe try to think of it as a necessary evil in order for the auction to keep bringing you items to bid on.

"But don't auctions collect a commission from the seller?" some ask.

Most of the time an auctioneer does collect a commission from both the seller and from the buyer. However, as competition for quality items has become greater, commissions charged to sellers went down over time. Before buyer's premiums were charged, sellers usually paid higher commissions than they do now, even though it is now more expensive than ever to put on auctions. In some extreme cases, if a seller has a particularly rare or valuable item that several auction houses wish to represent, they may actually pay no commission at all and the only way for an auctioneer to cover expenses is through the buyer's premium. The norm now-a-days, however, is for the auctioneer to collect a little something from each side (seller and buyer) as their profits from the seller's side has diminished.

In the auction business, there are expenses associated with both the buying side and selling side of the transaction—and expenses associated with the buying side have skyrocketed. As

mentioned, a prime example of expenses that did not used to be factors 40 years ago are fees charged by online providers who make it possible for an auctioneer to present items to buyers at their convenience, no matter where they are.

Think about this for a minute: Everyone who shops, no matter where they shop, pays a "buyer's premium" whether they realize it or not. It may not be called such outside of the auction world, but I submit to you that every purchase has it built in. In a retail setting it's called a markup, while in auctions, it's called commissions or premiums—but everyone pays it no matter where they shop.

You see, in a retail setting, the sellers set a price. They factor in expenses and profit margin (and usually a little room for discounts or sales) and then set a price deemed appropriate and that the market will bare. Every retail outlet, from a big box store to a local Mom and Pop, has the overhead and profit margin built into the price a customer pays. Customers just don't notice all the little fees added in because they are lumped into one number without being broken down.

At an auction, however, the buyers set the price. The price paid for an item will not go any higher than what two or more bidders are willing to bid up to. And the auctioneers' jobs are to bring those sellers and buyers together. While facilitating these true market discovery transactions, they are typically paid on a commission basis. But just like a retail outlet, there are expenses and profit margins that have to be covered (if they want to remain in business anyway). What auction customers should remember (and factor in) is that even if you add up the fees, etc., the overall purchase price paid at auction is often less, or at least not more than, what one might expect to pay in a retail setting. And there's always the chance it could be much lower!

*Continued on page 32...*




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## Antique Gun & Militaria Show Will Be Held in Mesa on May 15th

The 12th Annual Mesa Antique Gun & Militaria Show will be held on Saturday, May 15th, at the Holiday Inn Hotel & Suites, Mesa, which is located at 1600 S. Country Club Drive at the US 60 exit. Hours are from 9 a.m. to 3 p.m. and admission is \$6.

Attendees will be able to buy, sell, trade and swap historical military and collectible items of all types and from all eras at this event. This is always a fun show where you can spend time with old friends as well as making new ones!

More than 100 tables of merchandise will offer a wide variety including: Medals, Badges, Insignia, Uniforms, Helmets, Knives, Bayonets, Swords, Field Gear, Flags, Documents, Photos and much more. Although there is usually a range of historical origins, the greatest number of souvenirs are typically from the U.S., Germany, Japan and Vietnam, particularly WWI, WWII, and the Vietnam War. Only antique guns, pre-1898, are allowed and no ammunition or modern guns are permitted.

This unique Militaria show has been taking place for 12 years, held during the spring and fall of each year. The 2021 Fall Event will be November 6, also at the Holiday Inn Suites.

For hotel room reservations, call 480-964-7000. Also, those interested in becoming a vendor, sales/show tables are \$80 each. For table and exhibitor information, set up times or other event information, contact Tony Casale at 602-380-1424 or email [casalt1@yahoo.com](mailto:casalt1@yahoo.com). For general information contact George & Ko Notarpole at 480-309-1217 or Larry and Terri Stewart at 928-641-4313.

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# Tucson's Guide

## To Great Antiquing & Collecting

Contact shops for current shop hours

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4443 E Speedway Blvd • 520-777-7275
2. **Speedway Antique Mall**  
5045 E Speedway Blvd • 520-327-1200
3. **Tom's Fine Furniture & Collectibles**  
5454 E. Pima Street • 520-795-5210
4. **AZ Modern**  
4469 E 5th St • 520-977-5340
5. **22nd Street Antique Mall**  
5302 E. 22nd Street • 520-514-5262
6. **American Antique Mall**  
3130 E. Grant • 520-326-3070
7. **Tom's Fine Furniture & Collectibles**  
4101 E Grant Road • 520-777-8188
8. **Antiques Etc.**  
2319 N Country Club Rd. • 520-322-6269
9. **Adobe House Antiques**  
2975 N Country Club Rd. • 520-325-9439
10. **Arte De La Vida**  
37 N Tucson Blvd. • 520-398-6720
11. **Sunshine Shop Tucson**  
2934 E Broadway • 520-389-4776
12. **Safe Shift Estate Sale/Resale**  
2801 E. Grant Rd. • 520-603-3055
13. **Ignite Sign Art Museum**  
331 S. Olsen. • 520-319-0888
14. **Patriot House Antiques**  
5827 N N Oracle Rd. • 520-314-1779

## Ignite Sign Museum in Tucson Offers Neon Fun, Classes & Events

by Barb Stillman, Publisher

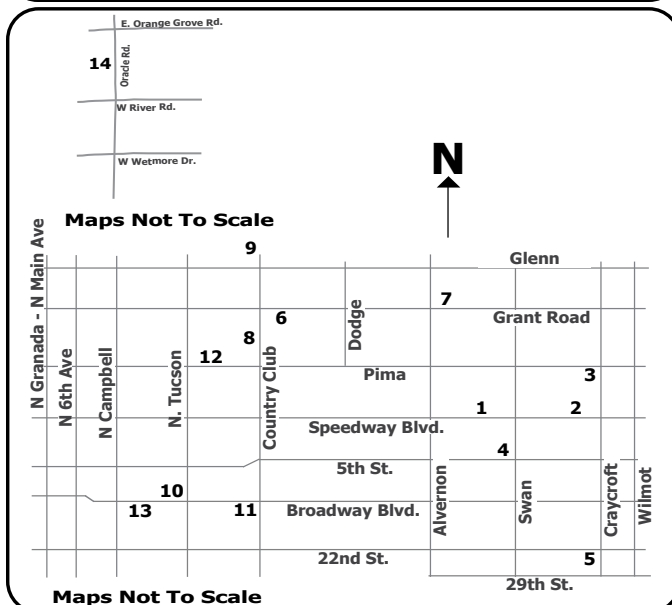
When I head out to deliver *Antique Register* newspapers, there are times when I don't know what I'll discover or how much fun I'll have. And a recent Saturday trip to Tucson was one of those times. An article we'd done about the **Ignite Sign Museum** had intrigued me and I wanted to see in person the colorful collection of neon signs that I had read about. Wow—what a fabulous place to explore—it was beyond my expectations!

Co-owner Monica Hay Cook was there to take me on a tour. Her husband, sign maker Jude Cook, has a passion for saving signs of the past and that led to their opening **Ignite** in 2018. Over the years, Jude has not only created and restored signs, he has amassed an extensive collection that needed to be housed, which led to the museum that they now share with visitors.

On this Saturday, Jude was teaching a class in the bone yard so we headed outside to see what was happening. Jude has spent his lengthy career in the design and sign industry. He began his own sign business over 40 years ago and, through his Cook & Company Signmakers, started restoring historic signs about nine years ago. He has rescued many of Arizona's landmark historic signs—some at the eleventh hour just as they were scheduled for demolition and, without Jude, would have been lost.

I was fascinated watching the Grant Stone Restoration Class participants scraping and sanding in order to uncover the sign's original colors. Activities include sign archaeology, research, resources and trends, neon and hand lettering removal and restoration demonstrations, metal repair and painting, and load

*Continued on page 33...*





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*Premiums, continued from page 26...*

That's one of the allures of an auction.

Savvy bidders know about the fees and factor them in. It is recommended to have your maximum bid amount in mind before bidding. That way, you can calculate the buyer's premium, taxes, shipping, handling and any other applicable fees beforehand and know the amount you feel comfortable bidding up to.

To sum it up, everyone pays a markup/premium/juice or whatever you want to call it when you purchase items. That is the only way businesses selling the items can remain open. While some complain about the fees, the truth is that the market sets them. In an open, capitalistic marketplace, folks who charge too much do not remain in business long. If an auction company (or any other business) charges their sellers too much (or doesn't pay their suppliers enough), before long they have nothing good to sell because sellers go elsewhere where they are treated better. The same logic applies to the buyer's premium. If it is too high for the item(s) being offered, buyers will not patronize that auction (business) for long and will go elsewhere. Conversely, if a business does not charge enough, they will not be open long.

*Jim Olson is a published author, historian and co-owner of historic Western Trading Post in Casa Grande, AZ, which traces its roots back to 1877! Visit [www.WesternTradingPost.com](http://www.WesternTradingPost.com) to see what it offers.*

*Jim Olson © 2021*

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*Ignite continued from page 31...*

and wiring transformer instruction.

The 7,000 sq. ft sign bone yard is a clean, open area for the restoration work and finished projects are also displayed. Each sign has a history and may be remembered from its original location along Tucson streets and neighborhoods.



Other classes offered include a Neon Project where you learn the skills necessary to assemble and light up your own neon sculpture. Under the step-by-step guidance of an experienced teacher and artist, you can complete a project from salvaged neon pieces. Participants choose a neon piece and backer and will walk through the process of lighting it up and turning it into a neon wall or countertop sculpture. They will leave with their own neon project to display at home or work.

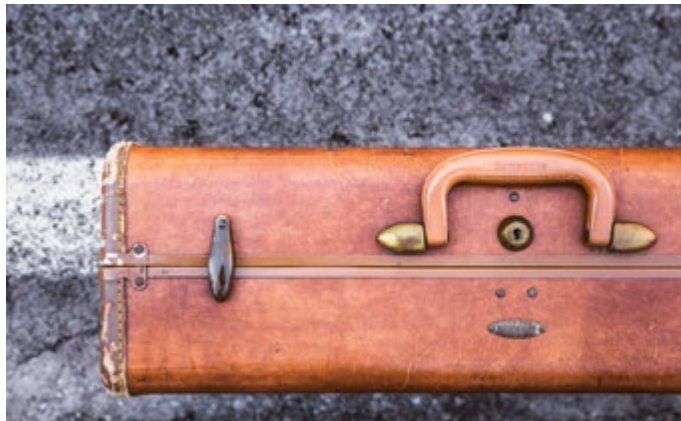
The Signs and Sips class is a relaxing one where you can discover your inner artist and paint your own Tucson Gateway Cactus. You will receive step-by-step directions with no experience needed. All the materials you need are provided—canvases, brushes and paint—so bring a friend or come solo.

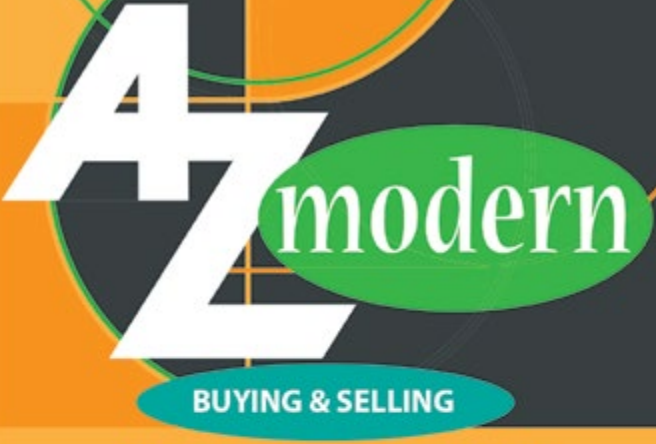
The warehouse of lighted signs and sign yard are available for rent to host your next event. **Ignite Sign Museum** has partners that can cater a birthday party, office get together or any special occasion. They offer scavenger hunts and hands-on interactive activities for all ages to enjoy and the atmosphere will light up your event!

The gift shop in the front entrance of the Museum has many unique items for sale that include artwork from local artisans. There are games, puzzles, clothing items, artwork, souvenirs and collectors' pieces, just to name a few. I spent some fun time checking out the merchandise and came home with something for my garden.

Bring your family and friends and come enjoy the signs, the lights and the displays or take a class. Located at 331 S. Olsen in Tucson, **Ignite Museum** is open Wednesday through Saturday from 10 a.m. to 4 p.m. Current Pima County COVID-19 requirements are practiced, including face masks for all individuals five years and older and social distancing. To learn more, visit: [ignitemuseum.com](http://ignitemuseum.com), follow on Facebook or call 520-319-0888.

And, oh yes, I'm ready to go back and visit again. Hmmm . . . wonder if my kids and grandkids are up for a trip to Tucson sometime soon.





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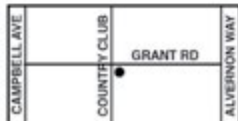
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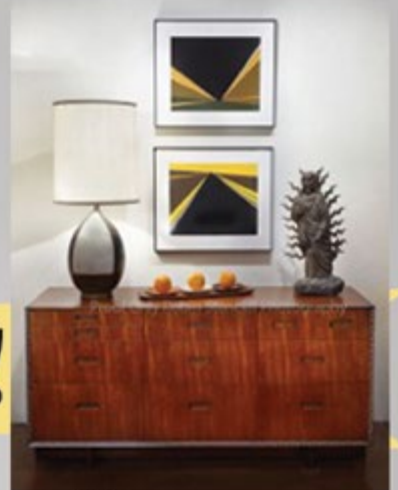
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## Enter to Win a \$25 Gift Certificate

The Antique Register is giving away one \$25 Gift Certificate to be spent at a local advertising shop to one of our lucky readers! Use it to go shopping at your favorite Antique Register advertiser.

Entry Deadline is June 1, 2021.

The drawing will be held on April 1st and the winner will be announced in our July-August issue.

The gift certificate will be mailed.

### Drawing Entry Form

Name \_\_\_\_\_

Phone \_\_\_\_\_

Address \_\_\_\_\_

City, State & Zip \_\_\_\_\_

E-mail address \_\_\_\_\_

Name of your favorite Antique Register advertiser \_\_\_\_\_

Tell us what makes this advertiser your favorite (required) \_\_\_\_\_

To enter, complete this form and mail to:  
 The Antique Register, 515 E. Carefree Hwy,  
 #1128, Phoenix, AZ 85085

(Photocopy of form is fine. Be sure to  
 provide all information.)

Or email your entry form to: antique@barlo-  
 media.com and put "Gift Certificate" in the  
 subject line. (Names are not sold, given  
 away or used for any other purpose.)

\*\*\*\*\*  
 Please tell us about a local antique, vintage or  
 collectibles store or event that you would like  
 to see advertising in The Antique Register

We welcome your comments and/or suggestions about The Antique Register. Include a note with your drawing entry, send us an email or give us a call at 1-888-942-8950. We enjoy hearing from our readers!



## Giveaway Winner from March-April Issue

We have one giveaway winner from our last issue.

Susan Shuman from Scottsdale will be sent a \$25 Gift Certificate to be spent at her favorite Antique Register advertiser, **Midtown Mercantile Merchants** in Tucson.

Susan told us this is her favorite shop because, "They have a fantastic selection of vintage and antique items, helpful staff, nice promotional programs and they support animal rescue."

We love hearing from our readers about how they enjoy *The Antique Register* and use it to hunt for great finds and special items. In this issue, there is another \$25 Gift Certificate giveaway so be sure to enter and tell us where you pick up *The Antique Register*. Be sure to take a copy with you if you travel around Arizona this summer!

## Vintage-Style Clocks & More Have an Extensive Appeal

Are you a merchant who would like to add vintage clocks to your offerings but can't find an appealing and reliable supply source? Are you someone who is adding to your home's decor and love 1950's vintage clocks but you are concerned about an antique's reliability? Or are you a business looking for a unique advertising item or gift for its clients and customers?



featuring more than 750 in-stock clock designs.

Its LED lighted clocks have a '50's vintage look and feel but with modern 21st century technology. And, in addition to its existing choices, the company recently started offering popular custom clocks ranging from business logos to pictures that customers can upload at the company's website. All the clocks are made in the USA and there is a lifetime warranty on the LEDs.

The clocks are perfect for gift shops and mall vendors, car clubs, groups or social clubs. Businesses can use the clocks as give-aways for special clientele and the clocks can be used as fundraisers for churches, charities, kids groups and schools. They also appeal to individuals wanting a vintage looking clock with up to date technology.

**Collectable Sign and Clock** was started by Danny Broughton in 2004 when he saw the prices of vintage clocks going up and thought he could make a modern version that would be better. His mission was to create the best backlit clocks and signs in America.

Danny says,  
"Collectable Sign and



Continued on page 38...

# ARTE DE LA VIDA

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**PearceMerc@aol.com**

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## A Deal For Dealers

Dealers can promote their  
booths or the shows they  
participate in for \$40.00.  
Effectively and affordably reach  
20,000 interested potential  
customers.

**Call 602-942-8950**

**Next deadline is**

**June 1, 2021**

*Vintage-Style Clocks, continued from page 37...*

Clock is a family owned company with American made products. We can offer these high quality custom LED clocks at wholesale prices to your company. For the collectable market, there is no equal for originality as the lighted image can be changed to fill any market need. Let us build you a custom LED lighted clock.”

Several years ago, the family-run business made the change from fluorescent light bulbs to LED and they feel it was a great decision. After the LED change, they expanded to offer Open signs plus other business signs. They have many corporate licensing partners, such as General Motors, ACDelco and the Marine Corps.

In looking forward, Danny said, “Our custom work on both clocks and signs opened many opportunities and I think that will continue.”

You can learn more, including seeing the extensive collections in the Clock and Sign Showrooms online at [www.UsClock.net](http://www.UsClock.net). For information, email [Sales@UsClock.net](mailto:Sales@UsClock.net) or call 480-755-7497.





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## Tentative Plans for Love of Junk, Walla Walla's Vintage Market!

by Barbara Floyd

Here is hoping Covid will be at a pace where shows and events and shops can be in full swing by summer. It has really been a long stretch, but maybe we are seeing things slow down a bit and the rules will at least allow outdoor functions.

We are planning for whatever is ahead. Vendors are stocked up because they never quit collecting and they have a lot to show you. The excitement of EVEN THINKING we might be able to have **Love of Junk**, Walla Walla's Vintage Market, is enough to keep our hopes high. Our chosen dates for June 2021 are Friday and Saturday, the 11th and 12th.

This would have been Love of Junk's ninth year, but because we could not proceed in any way last June, it is our 8th Annual June event. While we will miss gathering on the Swenson Farm, as we did the first seven years, Walla Walla has lovely and well-kept fairgrounds with room to expand, camping grounds, buildings and lots of green grassy areas to set up on.

If you are interested in becoming a vendor at **Love of Junk**, find the vendor form on the website at [www.loveofjunk.com](http://www.loveofjunk.com) and submit it soon. Please like us and follow us on Facebook. As soon as we get the green light, it will be announced on our Facebook page.

Fingers crossed that all the shops, all the shoppers and all events will soon enjoy getting back to business, even if it's creating a somewhat new normal.

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**Love of Junk**  
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Vendor Space Available

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