

Arizona's ANTIQUE REGISTER

Vol 24 - Issue 5 A Guide to the Antique, Vintage & Collectible Marketplace Sept-Oct 2020



Rediscover
Main Street Antiques
in Mesa...page 41

Arizona's ANTIQUE REGISTER

Your Guide to the Antique, Vintage and Collectible Marketplace • Established 1998

Barbara Stillman, Publisher & Office Manager

Lolly Konecky, Publisher & Art Director

Patty Duncan - Sales/Office Assistant

Phyllis Cypert - Sales/Office Assistant

Nancy Williams - Editorial Consultant



515 E. Carefree Hwy #1128 • Phoenix, AZ 85085

antique@barlomedia.com

(602) 942-8950 • Fax (602) 866-3136

888-942-8950

www.theantiqueregister.com



The Antique Register™ provides effective, affordable advertising for shops, shows and other experiences enjoyed by a kindred readership. To receive a sample paper, mail \$3.00 to the address posted above. Advertising rates are available upon request. *The Antique Register™* is available at each shop that advertises and often at other unique locations. We hope you enjoy this bi-monthly publication and let the advertisers know. This is a publication of Bar Lo Media, L.L.C.

The Antique Register was founded by Barbara Floyd

THE ANTIQUE REGISTER™, Months of Sept-Oct Volume 24 Number 5.
Deadline for next issue is October 1st.

THE ANTIQUE REGISTER™ is published every other month. Copyright 2020. Reproduction or use, without permission, of editorial or graphic content in any manner is prohibited by law. 515 E Carefree Hwy #1128, Phoenix, AZ 85085. **Subscription price:** 1 Year, 6 Issues, \$18.00. Single copies: \$3.00
The paper is furnished free to the customers at each advertiser.

THE ANTIQUE REGISTER™, is registered as a business trade name and also a trademark in the State of Arizona.

September-October 2020

Special Event	3, 14, 16, 27, 34
Mesa	3-8, 10, 15
Apache Junction	9
Gilbert	10
Scottsdale	11-12, 15
Fountain Hills	11
Goodyear	13
Phoenix	13, 15-17
Glendale	14-15
Dealing with the Dealers	18
Wickenburg	19
Carefree	19-21
Snowflake	
22Globe-Miami	22-23
Casa Grande	24, 40
Clifton	24
Sonoita • Benson • Tombstone	25
Tucson	26-29, 31
Giveaway	30
Feature	32
Cottonwood • Camp Verde • Jerome	33
Pasyon & Pine	34
Prescott & Prescott Valley • Chino Valley	35
Flagstaff • Ft. Mohave • Kingman	36
Las Vegas, NV	37
Oregon • Washington • California	38
Services	39

Find all your
favorite advertising
shops online at
www.theantiqueregister.com
articles, maps & more!



Arizona's ANTIQUE REGISTER

Your Guide to the Antique, Vintage and Collectible Marketplace • Established 1998

Deadlines Schedule

Affordable & Effective Advertising for
Shops, Dealers, Events & Special Services

Edition Month 2020	Editorial and Ad Deadline
January - February	December 1
March - April	February 1
May - June	April 1
July - August	June 1
September - October	August 1
November - December	October 1

Call Us at 602-942-8950

or 1-888-942-8950

Fax 602-866-3136

515 E Carefree Hwy, #1128 • Phoenix, AZ 85085

Email: antique@barlomedia.com

Send in this form to receive each issue of...

The Antique Register™, Inc.

Six issues mailed directly to you for only \$18.00

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Send check or money order to:

The Antique Register™

515 E Carefree Hwy, #1128, Phoenix, AZ 85085

602.942.8950 or 1.888.942.8950

Halloween - 1950s & '60s Fun

by David Kish

I grew up in the late 1950s - early 1960s in an Old Italian neighborhood in Norwalk, Connecticut. Everyone was friendly and knew everyone by name for blocks around. Back then, Halloween was more than just collecting candy in costume—it was a guessing game.

As the youngest of four boys, I was always the last to wear a passed-down Halloween costume. My first costume was a silky, red devil body suit and plastic devil mask. I had a big orange plastic pumpkin bucket with black strap handle for my candy.

No one went out before dusk so I would keep looking at the clock and asking my Mom when I could go out. Back then, children went out by themselves in complete safety. My brothers were 7 to 14 years older than me and did their own thing so I ventured out on my own. As soon as Mom gave the ok, I started going from house to house, happily yelling "Trick or Treat" when someone opened the door.

Increasing the night's fun were neighbors trying to guess who you were before giving you any candy. I always stayed silent while they guessed. Of course, some got it right while others probably played the game by making believe they didn't know who you were.

There was a corner candy shop that the owners lived above. Kids would gather on the sidewalk in front of the closed, dark shop and wait for the owners to open their window upstairs. Then they would toss nickels and dimes to the trick or treaters on the sidewalk below. The owners would come downstairs, turn on the lights in the shop and open the doors for us all to come in and exchange the coins for the candy of our choice. When I think about it now, I wonder why I didn't just pocket the money since I had a whole bucket full of candy! But I was a kid with a sweet tooth and the more candy the better.

Across from the candy shop lived a lady who gave out fresh candied apples and nearby was another house where you'd be handed a small bag of peanuts. I would eventually make my way home in the dark and my Mom and I would sit on the living room rug and dump out the pumpkin bucket so we could go through all the candy. Mom would look for Mary Jane candy and peanuts, which I was happy to give her. The rest went into a special "candy drawer" in a lamp table and I would eat a few pieces a day as I fondly remembered a wonderful night!

David Kish is a Fiber Artist, Teacher and Writer who enjoys writing short articles about his memories growing up. He has lived in the Southwest since 1992 and has retired in SE New Mexico.



Historic Downtown Mesa Main Street
Antique & Vintage shops
Restaurants, Museums
Galleries & More!
Plenty of Free Public Parking

DTMesaFest

Artists Emporium

6 N Macdonald, Mesa AZ 85201

480-534-7050

Hand Made - Locally Crafted Items

Over 45 Artisans Featured

www.dtmesafest.com

Michelle's

ANTIQUES



Always Buying & Selling

Located at the corner of Main St & Macdonald

10 N. Macdonald Downtown Mesa

ANTIQUE PLAZA EST 1993
mesa AZ

PAST
VINTAGE SHOP

120W. Main St. Downtown Mesa AZ

Over 20,000 Sq. Antiques Mall Open 7 Days

**Worldwide Military & Souvenirs
Stamps & Coins for Collectors**

History, by George!

129 W. Main Mesa AZ

Shop: (480)898-3878 • Cell (480)309-1217

Upcoming Event November 2020

Mesa Antique Gun & Militaria Show

Pre-1898 Production

Buy-Sell-Trade-Swap-Fun

November 7th, 9am - 2pm

Holiday Inn & Suites

1600 S Country Club Dr, Mesa

Admission \$6

For information call George & Ko at 480-898-3878

Table Reservations - Larry & Terri at 480-834-4004

Main Street Antique Mall Under New Ownership in Mesa

There is some exciting news about **Main Street Antique Mall**, which has been located in Mesa for the past ten years. It is now under new ownership. Katy Katz, who joined the mall as a dealer in 2011 and became manager in 2012, is now the new owner.



Main Street Antique Mall new owner Katy Katz

David and Donna Hawkins established the business in 2010 and, with their knowledge, skills and experience, built it into a thriving and popular antique mall. They will remain a part of the mall as active dealers and business consultants.

Main Street Antique Mall has about 300 Dealers in 28,000 square feet of space. The Dealers specialize in true antiques, collectibles, glassware, furniture, Shabby Chic, Farmhouse and more. The selection of merchandise, quality and pricing make this store a fun destination worth visiting. Layaway is offered on items priced \$100 or more with 1/3 down for 30 days.

Storewide sales are being held on September 18, 19 and 20 and October 22, 23, 24 and 25. Outdoor Markets are hosted one Saturday a month starting in November and running through

April.

New owner Katy says, "I decided to pursue my passion of antiques as a full-time career and Main Street Antique Mall and antiques have been my whole life ever since. I love every aspect of being in this business. From a Dealer perspective, I love the thrill of the hunt—finding that piece that I can restore, repurpose or shabby chic and make a customer's dream come true! From a management perspective, I have built relationships with dealers, staff and customers over the years that I believe will help carry Main Street Antique Mall into the future."

She continues, "I am fortunate to work with some of the best dealers and staff in the business. My team is dedicated to superior customer service and making sure customers have an enjoyable experience. Our goal is to greet all customers so they feel welcome. The floor staff works extremely hard to keep the store clean and organized all while attending to each



Continued on page 7...

Great Bargains Daily



230 Dealers 43,000 sf.

Call it New

Call it ANTIQUE

We are now back OPEN.

We look forward to seeing all the familiar faces and new faces!

Booths Starting at \$1.95/sf
Showcases: \$18/ft of width
15 Showrooms

Open Sunday-Thursday 11am-4pm • Friday 11am-8pm • Saturday 11am-5pm
1 mile east of the 101 | 1.5 miles south of the 202 | 1 mile north of Hwy 60
2049 W. BROADWAY ROAD, MESA 85202
 (Southwest Corner of Broadway & Dobson)

480-464-1234


[CallitNewCallitAntique-Mesa](https://www.facebook.com/CallitNewCallitAntique-Mesa)

East Mesa • A Fun Destination!

MAIN STREET ANTIQUE MALL

STOREWIDE

SALE

SEPTEMBER

18, 19 & 20

THIS TREAT IS FOR YOU...

All the Good Stuff is at
Main Street Antique Mall
10% OFF Entire Purchase*
October 22, 23, 24 & 25, 2020
(*excludes coins & items on sale, marked firm or ND)

**Voted
BEST
ANTIQU
SHOP**
by The East
Valley Tribune

7260 EAST MAIN ST. • MESA, AZ 85207
On Main Street East of Power Road

480-924-1122

Open 7 days a week • 10am - 5:30pm

mainstreetantiquemail@gmail.com



Come See What's New at Power Square!



2055 S. Power Road

Located at Power and Baseline

480-832-1379 • www.ShopPowerSquare.com

Come see what's new!

Power Shop at Power Square Inside an Air Conditioned Mall!

**One Stop Shopping – Antique, Collectibles & Vintage Stores,
VF Outlet, Bon Worth Women's Clothing, Dawg's Sandals,
May's Kettle Corn, Shade Tree Golf, Furniture and MORE!
We love our loyal customers! Retail Space Available.**



EAST VALLEY ANTIQUES



**Antiques, Shabby
Chic Furniture,
Mid Century,
Vintage, Eclectic
Home Decor and
Collectibles**

Entry 1 • Suite #1066

Mesa, AZ 85209

480-217-3798

Open Monday, Wednesday - Saturday 10-5:00

Sunday 12-5:00 • Closed Tuesdays

www.eastvalleyantiques.com



Catalina Antiques

AND HOME DECOR

Making Your Home Beautiful

**Furniture
(Antique and Vintage)
Collectibles
Vintage Vinyls
Pyrex ~ FireKing
Primitives
Home Decor
and Much More!**

480-799-8858

Entry 1

Monday-Saturday 11am-5:30pm • Sunday Noon-5pm

God Bless the USA

Main Street Antique Mall, continued from page 4...

customer's needs. They are constantly moving around the store to help customers with merchandise plus they assist with loading furniture to make things easier for the customer. My cashier team is the first and last impression on a customer and the staff works diligently to get the customer checked out with as little wait time as possible. They play a crucial role in our advertising campaigns by constantly posting new merchandise and removing ads as merchandise sells."

When asked about goals, Katy said, "Voted Best Antique Mall by the East Valley Tribune, our goal is to remain one of the top antique stores in the Valley. We are dedicated to making sure our dealers are successful. We are excited about future growth opportunities; however at this time our focus is remaining the best antique mall in the East Valley."

Located at 7260 E. Main Street, east of Power Road, in Mesa, **Main Street Antique Mall** is open seven days a week from 10 a.m. until 5:30 p.m. The store never closes early so you can always count on them to be there as you plan your visit. The store is closed on Easter, Thanksgiving and Christmas Day. Merchandise is advertised on Offer up, Letgo, Instagram, Facebook and Craigslist. You can also email mainstreetantiquemall@gmail.com or call 480-924-1122.



steam punk • kitchenware • repurposed antiques • collectibles • arts and crafts • handmade • industrial jewelry • furniture • home decor • fashion accessories • purses

FIREFLY CROSSING

where the past meets the present in a unique and eclectic way

We are moving!
Look for us at our new, larger location at Gilbert Rd & Southern area

www.fireflycrossing.net

redesigned • chippy • shabby chic

ANTIQUE PLAZA

EST. 1993
mesa AZ

MON-SAT: 10-5
& SUN: 12-5

120 W. MAIN ST. DOWNTOWN MESA | 480-833-4844 | ANTIQUEPLAZAMESA.COM

WANTED TO BUY

Worldwide Military items and souvenirs from all eras.
Swords, daggers, medals, uniforms, flags, etc.
US & Foreign coins, currency and stamp collections.
Early Arizona and worldwide historical material

History, by George!

George & Ko Notarpole
129 W. Main St.
Mesa, AZ 85201
On the Light rail between Country Club & Center St. Stations
Shop (480) 898-3878 • Cell (480) 309-1217
Fax (480) 668-2721
www.historybygeorge.com
gnotarpole@historybygeorge.com
Hours: Mon-Sat 11ish-5
Call cell# for Mon & Tues Hours



SUPERSTITION GRAND ANTIQUE MALL

If you're
looking for **GREAT**
it's at the **GRAND**

GREAT Merchandise
GREAT DEALERS
GREAT Staff and Service!

N.W. corner Main & Sossaman
7536 E. Main St.
Mesa, Az 85207

480-982-1004

in Sun Valley Plaza

OPEN

7 days a week • 10a.m. to 5:30 p.m.

Dealer
space
available

More than

100 vendors selling
antiques, primitives, pottery
jewelry, western, pop culture
advertising, home decor
and so much more

Store Wide Sales Event
Every 2nd Full Weekend of the Month

Flea Markets

Held on Saturday of the Weekend Sales Event

Flea Market - Parking Lot hours from 7 AM - 2 PM
October through April



sgamantiques

f Like us on Facebook: www.facebook.com/superstitiongrandantiquemall

website: www.superstitiongrandantiquemall.com

Patterns Of The Past Antique Mall

Apache Junction's Oldest & Largest Antique Mall

Over 80 Dealers

12,000 Sq ft of

Quality Antiques & Collectibles

Specializing in Advertising, Western, Coins, Jewelry,

Pottery, Glassware, Furniture, Toys,

And a Whole Lot More!

Open Daily 10:00-5:30

480-671-3566

300 W. Apache Trail, Ste 101

Apache Junction, AZ 85120

www.patternsofthepast.net



**Always
Buying!**



C&J's ANTIQUES and GARDEN

a Vintage Boutique



40 North Gilbert Rd, Gilbert AZ

480-539-0401

Hours: Tuesday-Friday 11-5 • Saturday 10-5



facebook.com/cjsantiquesandgarden

Shop with us online
OUR JOURNEY MARKET
ourjourneymarket.com



facebook.com/our-journey-market

The Rustic Hutch

A mix of old meets new!

Vintage - Re purposed - Furniture - Handmade

1902 E. Baseline #4, Mesa, AZ 85204 480-892-5595



N.W.corner Baseline & Gilbert

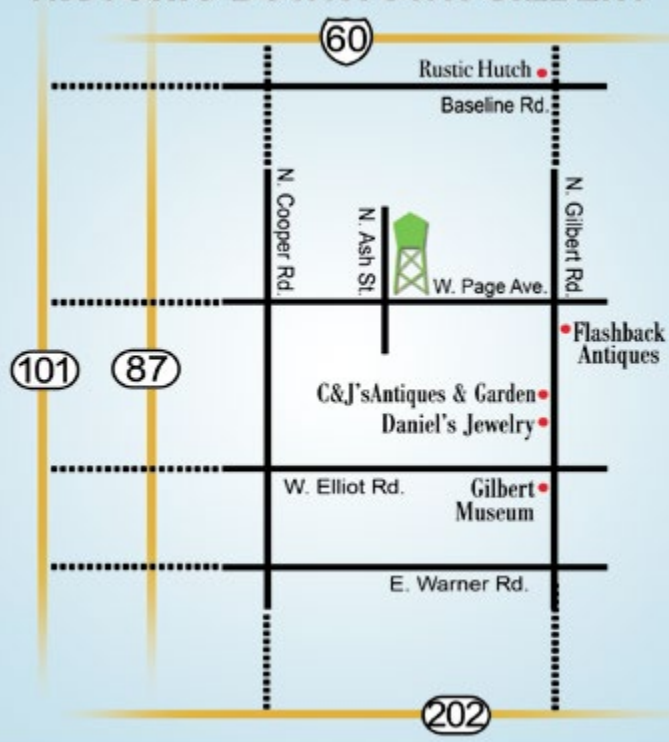
Tues - Sat 10-5, Sun 11-4



Historic Downtown Gilbert

in the southeast valley

HISTORIC DOWNTOWN GILBERT



Flashback Antiques

8th Anniversary Sale ~ November 6th & 7th

1700 square feet
Antiques • Collectibles
Vintage • Furniture
Vintage Costume, Native American
& Estate Jewelry

OPEN: Wed-Sat 10-5

225 N Gilbert Rd, Gilbert, AZ

480-503-2255



A New Chapter for an Old Cabinet

by Kerri Habben Bosman

This morning I walked across our front yard to look in a drawer. To my delight something was missing. Then I opened the cabinet door. I smiled when I saw a space where a book had been.

Since early summer we have had a little free library. Both Wayne and I have wanted to share books in this way for a long time. Our library lives in an old pine cabinet my dad put together.

We knew it needed some protection from the elements, Wayne granted me full artistic license to paint it. He understands my occasional and sudden passion for spray paint. The spring after my mother died, I redid the whole shed that way. It was somehow comforting, although it took a while for my nasal passages to recover.

Dad's cabinet fulfilled my spray paint yearnings this summer. I used varying shades of blue, teal, and yellow.

The best part arrived when we invited our favorite artists over one Sunday afternoon. They kindly volunteered their time and talents. We had purchased some art supplies, but their immediate creativity and vision required more. They refused any offer of refreshment and diligently went about their task.

The back of our library presents a breathtaking view of Maroon Bells in Aspen, Colorado. The front has an impressionist seascape while one side has elegant swirls of magenta. The remaining side offers a pastoral scene with delicate purple flowers beside a rushing creek. Above this is a nearly cloudless sky broken otherwise only by a male cardinal in flight. Afterward we sprayed it with a clear protective coating.

Although if anything needs a touch-up, the artists live close by. They likely would be swayed by packages of fruit snacks. Or ice cream. What a gift grandchildren are! We contentedly sat in our lawn chairs and watched them create their masterpieces. Now during our morning coffee, we smile at our little library and the memory of that summer afternoon.

The upper part of the cabinet has shelves filled with books for children and adults. There is fiction, nonfiction, poetry, and more. Our first "customer" was a little girl who carried home my childhood copy of *Charlotte's Web*. Often people leave books. Thus, we've even borrowed from our own library.

We applied chalkboard paint to the inside of the doors. There is chalk if anyone wants to share a thought of their own. Hand sanitizer is on the shelf.

There are two drawers. The bottom one is broken, but in the top one we place little things for a giveaway. I crochet most of it. In the summer it was washcloths. Now I am working on small blankets and hats for the coming months.

We've watched the shadows gradually shift. The shaft of sunlight that slanted across the shade garden in June migrated to the little library in July. Now it dapples upon the bark of the maple tree beside the driveway. As Wayne says, it is like we live on the top of a sundial.

Today what had migrated from the drawer was a blanket of crocheted squares my grandmother and I made. In her later years she gave lap robes to a local hospital. At her passing in 2006, she had earned 6500 volunteer hours.

Our library was assembled by dedicated hands now stilled. It was painted by young hands that already make our world better. It is filled with a variety of books for anyone who wants or needs one. We find enduring joy in sharing this with our neighbors and our community.

We gently turn the page into autumn. And a simple cabinet continues its journey, one book at a time.

Kerri Habben Bosman is a writer in Chapel Hill, NC. She is currently working on a book of essays and poetry. She can be reached at 913jeeves@gmail.com.



flowers • antiques

7135 east first avenue
scottsdale, AZ 85251
(602) 778 - 9777
monday-friday 10-5, saturday 10-4




Premier paint by Jolie Horne
Amazing bed linens
Handmade jewelry and malas.
ANTIQUES, Custom paint services




www.savale.us
info@savale.us



Come see our New Shipment!

Fountain Hills Antique Center

Gold & Silver Jewelry • Fine Art • Furniture
Greek & Russian Icons • Books
Native American Pottery and Collectibles
Clocks • China • Glassware • Oriental Rugs • Lamps and much more!

Opening Tuesday, Sept 8th.
Hours: Monday-Saturday 10am-4pm or by appointment
Following Covid-19 protocols, mask required, social distancing observed.

13233 N. LaMontana Drive, Fountain Hills, AZ 85268
(480) 836-0707

Antique Trove

*Complimentary gloves, hand sanitizer and
face masks for our customers*



**Come shop the Trove
for your treasures.
Beat the heat in our
air conditioned mall!**

- Coins •
- Jewelry •
- Furniture •
- Collectibles •
- Sports Memorabilia •
- Asian Art •
- Tools •



480.947.6074

2020 N. SCOTTSDALE RD.

SCOTTSDALE, AZ

7 DAYS A WEEK 10AM-6PM





*Now that life lets us venture out again...
Come take a Nostalgic stroll down Memory Lane!*



PHOENIX WEST

On I-10 • Exit 129

13277 W. McDowell Rd.
Goodyear, Arizona
623-889-0290

OPEN DAILY 9 TO 9

follow us...

brassarmadillo.com



PHOENIX NORTH

On I-17 • Exit 209

12419 N. 28th Drive
Phoenix, Arizona
602-942-0030

LOCATED IN HISTORIC CATLIN COURT

Arizona Doll & Toy Museum, Inc.

Historical, Antique and Vintage Dolls & Toys
Fully Stocked Gift Shop • Tours Available to Groups

623-939-6186 Tues thru Sat 10-4 • Closed Sun & Mon

5847 W Myrtle Ave. Glendale AZ 85301

Bears & More

Teddy Bears, Dolls
and their friends, toys and Games
Needle felting classes and supplies
Vintage finds from simpler times

7146 N. 58th Drive • Glendale, AZ 85301
(623) 931-0339

Visit our Web Site At
www.bearsandmore.com

Open: Monday - Saturday
10:00-4:00

COME JOIN

ALL THINGS VINTAGE

AT THE BARN

My Vintage Thang
Junk Warehouse
Brillstreet Vintage
& so much more!

8201 W. AUGUSTA AVE., GLENDALE, AZ

Fall **DATES & TIMES:**

Thurs. Oct. 1st, 4pm-9pm Fri. Oct. 2nd, 10am-6pm
Sat. Oct. 3rd, 10am-6pm Sun. Oct. 4th, 10am-3pm

vintageatthebarnglendale

The Antique Detective

Collectible Old Purses

by Anne Gilbert

For some collectors, purses are displayed like works of art. Others use their collections in a useable, practical way. How old does a purse have to be to be considered collectible? Surprisingly, purses from the late 20th century can be expensive and eagerly sought. They often were influenced by the changing designs of the era such as Art Nouveau, Art Deco and mid-century modern.

Historically, the looks, materials and purpose of purses have changed since they were first used in the early 18th century. At the time, they were brought back as souvenirs from the Middle East by European travelers. In an envelope shape, they were made of silk with silver gilt embroidery. They are known as Constantinople. The name and date are embroidered.

The most elegant purses were those made in Europe from the late 1700s. They were embroidered with heraldic or floral patterns in silver, gold and pearls on expensive silks. Many techniques used colorful glass beads. They were sewn onto fabrics and integrated into knitted or crocheted bags. Fashionable ladies discovered delicate lace bags with such exotic motifs as exotic animals, flowers and berries. Embroidered bags were popular as gifts from the late 18th to 19th centuries. They often were made by schoolgirls and had embroidered inscriptions.



Beaded Victorian purse

Victorian purses were as over-done as Victorian homes. They combined knitting, beading and crocheted techniques with exotic, floral and geometric designs in vivid and dark colors. Silver and gold accents were often added. Heavily beaded versions that look like a tapestry used up to 1000 beads per square inch.

After the Civil War, carpet bags became a radical change from small decorative purses. They were made of power-woven Brussels carpet in large sizes. Patterns were generally floral. By the 1870s, they were out of fashion.



Carpet Bag

In the 1920s and 1930s, metallic and beaded designs of the Art Deco era were carried as fashionable evening bags. Other innovations were the Lucite and plastic purses that were popular from the late 1930s through the 1970s.

Ever hear of "Moon" bags? They were "far out" pictorial handbags created in the 1990s/1997 by British designer Patricia Smith. They were made up of hand painted acrylic panels featuring portraits of women and reproductions of important works of art. There are serious collectors.

Probably the most expensive evening bags were created by Judith Leiber (1921-2018). They have been known as status symbols since they were first created by Leiber in 1963. What

Continued on page 16...

THEN AGAIN AZ

Furniture & Collectibles



SEPT HOURS
SAT 10-6
SUN 12-5
OCT-JUNE
HOURS
W-TH, SAT 10-6
FRI 10-5
SUN 12-5

11222 N. CAVE CREEK RD
PHOENIX, AZ
602-903-4922

MID CENTURY, VINTAGE ELECTRONICS, WESTERN, DECO, ART, PATIO, AUTOMOTIVE, INDUSTRIAL, ANTIQUES

Love the Dove!

Support Hospice of the Valley patients and families

Mon.-Sat., 9 a.m.-5 p.m.

5035 N. 7th Ave., **Phoenix** • (602) 776-1540
2711 E. Indian School Road, **Phoenix** • (602) 957-1204
8461 E. McDonald Drive, **Scottsdale** • (480) 609-1190
17045 N. 59th Ave., **Glendale** • (602) 942-0011
1255 W. Guadalupe Road, **Mesa** • (480) 491-1361
Large donation pick-up: (602) 274-DOVE (3683)



The White Dove
Thrift Shoppe



The Shops on Cave Creek Road

11649 N. Cave Creek Rd., Phoenix AZ

Remember to support your Local Small Businesses



Audrey's

@audreyshopaz

furniture • workshops • custom painting
local artisans • unique gifts

audreyshopaz.com 602-281-6055

Open Mon - Sat 10am-5pm • Closed Sun
by shopping appointment, drive-up pick-up & shipping

Late Night Shopping & Paint Class 1st Fridays, 5-8pm



Tattered Nest
Vintage Marketplace

www.tatterednestvintagemarket.com
602-466-5172 • Open Wednesday - Sunday 10-5
www.facebook.com/thetatterednest

Everything Goes

One Of A Kinds, Hard To Finds
Home Furnishings, Antiques, Collectibles

Ice Cream Boutique

Over 4,000 sq. ft. of shopping!

Open 10-5 Mon-Sat, 11-5 Sun
602-331-3383





My City Salvage

Vintage - Eclectic - Home Decor

Currently open by appointment only
Please call or email for updates
602-423-2598
mycitysalvage2019@gmail.com




11649 N Cave Creek Rd.
Suite 8



www.kziaz.com

KAIZEN INTERIORS

Continuously Improving Your Lifestyle

Upholstery • Custom Furniture • Fabric • Cornices
Drapes • Antiques • Decor & so much more!

602-971-0944
kaizeninteriorsaz@gmail.com

Call for current hours
Reg. Hours are M-F 9-4:30
Sat 10-3 • Sun Closed



HALO Thrift Boutique

Animal Rescue

www.halorescue.org
(602) 274-3444

Tues-Sat 10-5
Sun 10-4
Closed Monday

Please spay and neuter your pets • Non-profit organization



The Phoenix Antiques,
Bottles & Collectibles Club
(P.A.B.C.C.)

Presents:

Our 2021 ANTIQUE SHOW & SALE!

North Phoenix Baptist Church
5757 N. Central Ave., Phoenix, AZ

February 26, 2021 – 4 p.m.-6 p.m.

(Early Bird from 2 p.m.-4 p.m., \$10)

General Admission is \$3 after 4:00-6:00 p.m. Friday

February 27, 2021 – 8:30 a.m.-3:30 p.m.

General Admission \$3

DEALERS WANTED - CONTACT:

Betty Hartnett at 602-317-4438 or betchem@cox.net

Visit us at: phoenixantiquesclub.org

Collectibles at our show will include

Blakely	Bottles	Kitchenware
Lanterns	Dolls	Newspaper
Railroad	Breweriana	Coins & Tokens
Advertising	Tools	Signs
Depression Glass	China	Mining

\$1.00 OFF ADMISSION WITH THIS AD



RESCUED TREASURES

A Thrift Boutique from PACC911 Benefiting homeless animals

**Gently used Clothing, Accessories, Home Decor,
Collectibles and Vintage Treasures!**

**3841 E Thunderbird Rd. #C-103
Phoenix, AZ**

602-923-1720

www.pacc911.org

-Home pick-ups by appointment-

SHOPPERS
WANTED!
DONATIONS
WANTED!
VOLUNTEERS
WANTED!

Collectible Old Purses, continued from page 14...

made them unique was that they were in various shapes from animals to flowers and encrusted with Swarovski crystals. Never mind that they could cost thousands of dollars, they were a “must” for first ladies and status conscious women around the world. They are still costly.

CLUES: There are reproductions of Victorian, Art Deco and carpet bags. Look for signs of wear and nylon linings.

The good news is that there are still discoveries to be made. To learn more, contact The Antique Purse Collectors Society.

Anne Gilbert Enterprises, Ltd., Boynton Beach, FL, Email: anngilbert24@gmail.com.



Judith Leiber purse

Open 7 Days

Camelback Antiques

602.957.7357

7,500 Sq. ft. multi-dealer mall

2230 E. Indian School Road • Phoenix, AZ 85016

www.camelbackantiques.com

BEST OF

PHOENIX

2019

Fall Flea Market!

Sunday, Oct 25th

8 a.m. - 2 p.m.

All Store Fall Sale!

October 22nd - 26th

Open Monday-Saturday 10:00-5:00 • Sundays 12:00-5:00

guest parking for flea market at west end of parking lot between Heidelberg Bakery and Global Home




Come inside...You will be delighted by what
you find...

PHOENIX LAMPS ESTATE SALE EMPORIUM

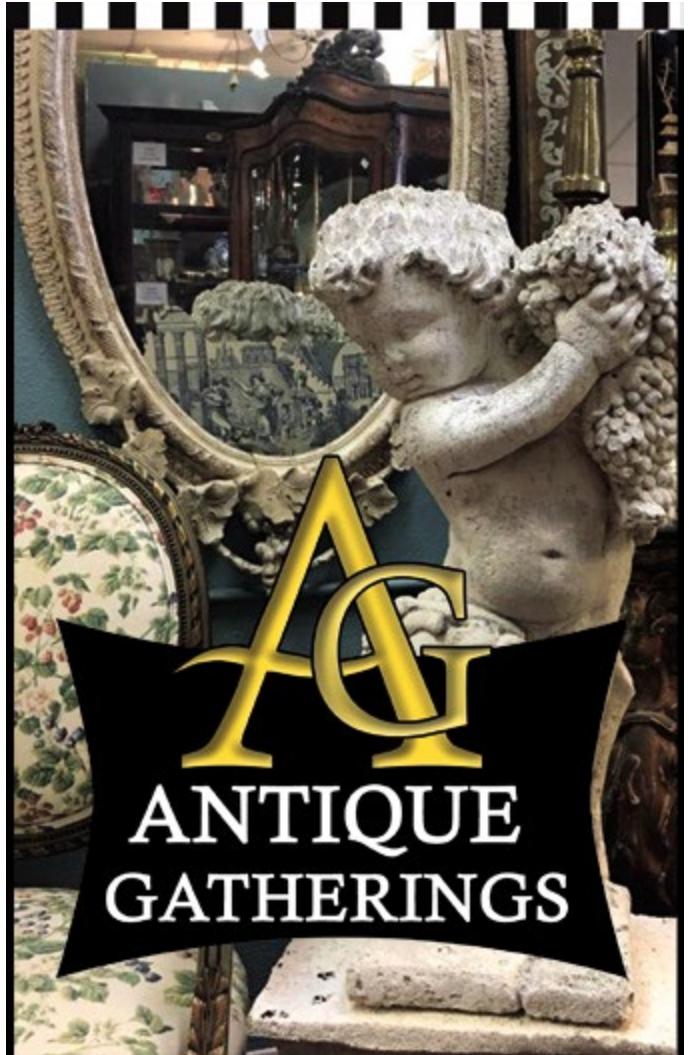
A stunning selection of
antiques & contemporary furnishings for
today's lifestyle offered by
the Top Dealers in Arizona.

Our world class fabricators repair, restore and
rebuild lamps, chandeliers & customer orders.
Offering lamp shades, crystals and parts.

Open Mon - Sat 10AM - 5PM
2225 E Indian School Rd Phoenix 85016
www.phxlamps.com 602.955.5640



PHOENIX
LAMPS
SHADES • REPAIRS
& ANTIQUES



Labor Day Weekend Sale Columbus Day Weekend Sale

60 dealers and 18,000 sq. ft.

3601 E. Indian School Rd, Phoenix

602-956-8203

Open Mon-Sat 10-5:30 • Sun 11-5

www.antiquegatherings.com

Be sure to visit us on Facebook!



*Those Were The Days!***The Little Things in Life**

by Jay Mark

There are so many things in life that we simply take for granted. Ordinary things. But without them, our lives would be substantially diminished. Bobby pins, safety pins, straight pins, the zipper, clothes hangers, toothbrush, Kleenex—you get the idea.

When is the last the time you gave any thought to these things? Except maybe during the panic over toilet paper that was in critically short supply earlier this year. Well, wipe that thought from your mind. Every one of the things we don't give a second thought to is a product of a creative mind—but the names of the inventors are mostly long forgotten.

Which leads us to the subject of this article—paper clips, staplers and wireless paper fasteners. Yawn. Before you decide to pass on this arcane subject, please read on. It may just be more interesting than you think.

Not long after “paper” was introduced more than 2000 years ago, the need for organization arose. Larger document aggregations could be bound into book form. But what about

keeping smaller quantities of papers together in the short-term?

Whenever a problem arises, someone will come along with a novel solution. According to the *Early Office Museum*, an informative online resource (<http://www.earlyofficemuseum.com/>), simple methods were employed to temporarily secure papers together.

It began with hole-punched documents tied together with string or tape. Wax or glue was also employed. When straight pins became widely available in the 19th century, another way to fasten papers was introduced.

The next improvement was patented by George W. McGill in 1866. It was the brass paper fastener, which is attached to a number of papers via a slit through which two arms are passed and bent over. Due to the efficacy of McGill's design, his fasteners are still in popular use today.

Next in line was the ubiquitous paper clip, a deceptively simple device that presented substantial challenges in its

Continued on next page...

Dealing With The Dealers

BUYING ANTIQUES!

- US & Foreign Coin Collections
- Antique Pocket & Wrist Watches
- Vintage & Antique Jewelry



Mike Peterson

(480) 703-8264

Email – mpeterson2957@gmail.com

BUYING! OLD Bottles

*Postcards, Old Documents &
Photographs*

Contact:

Sam Michael 480-962-6523

PearceMerc@aol.com

Visit my Sales Booth at

Antique Trove

(Dealer #140)

Scottsdale Rd & McDowell

Scottsdale AZ 85257

For sale
MILITARY ITEMS
Civil War through Vietnam
DISPLAY SHOWCASES

Call for information

480-488-9287

RAILROAD ITEMS

MINING ITEMS

Also buying

Dealer #272 at

Antique Trove

2020 N Scottsdale Rd

A Deal For Dealers

Dealers can promote their booths or the shows they participate in for \$40.00. Effectively and affordably reach 20,000 interested potential customers.

Call 602-942-8950

Next deadline is October 1st, 2020



Little Things in Life, continued from previous page...

development. It is so complex that Henry Petroski devotes a whole chapter to the development of the paper clip in his entertaining book, *The Evolution of Useful Things*.

Before a clip could be designed, a wire that held its shape while exhibiting springiness had to be conceived. Then friction to securely hold papers without tearing had to be devised. Finally, machinery to manufacture the clips had to be built. This resulted in dozens of patented variations before the world settled on a simple, *unpatented* design called the “Gem” introduced in 1892. Prior to that, patents were awarded in 1867, 1877 and 1889.



Hotchkiss #1, patented in 1896 is considered to be the first modern iteration of the stapler. Accompanying this stapler is an original box of staples. Photo: Jay Mark

Concurrent with the progression of simple paper fasteners, inventors were developing complex, mechanical devices that could more efficiently attach papers together.

Bostitch, the famed name in desktop staplers that has been in business since the turn of the 20th century, asserts the first

Should you be looking for something to collect, paper clips might make a fascinating choice. But be aware, you will be competing with Ernie of Sesame Street for the variety of wonderfully artistic shapes and forms.



Opening
October 1, 2020

Bilinda's
Vintage Treasures

Antiques & Collectibles

Located in
Los Portales Mall
99 Easy Street Suite 201
Carefree, AZ 85377

Wednesday-Saturday 10-5
Sunday 11-3
Closed Tuesdays

602-732-8866
Bilindasvintage@gmail.com
Facebook

Featuring: furniture, lamps, mirrors, decorative accessories, china & glassware, linens, postcards, jewelry, teacups, collectible Christmas, eclectic treasures, Bill's Stuff, & so much more!

Always an Adventure!

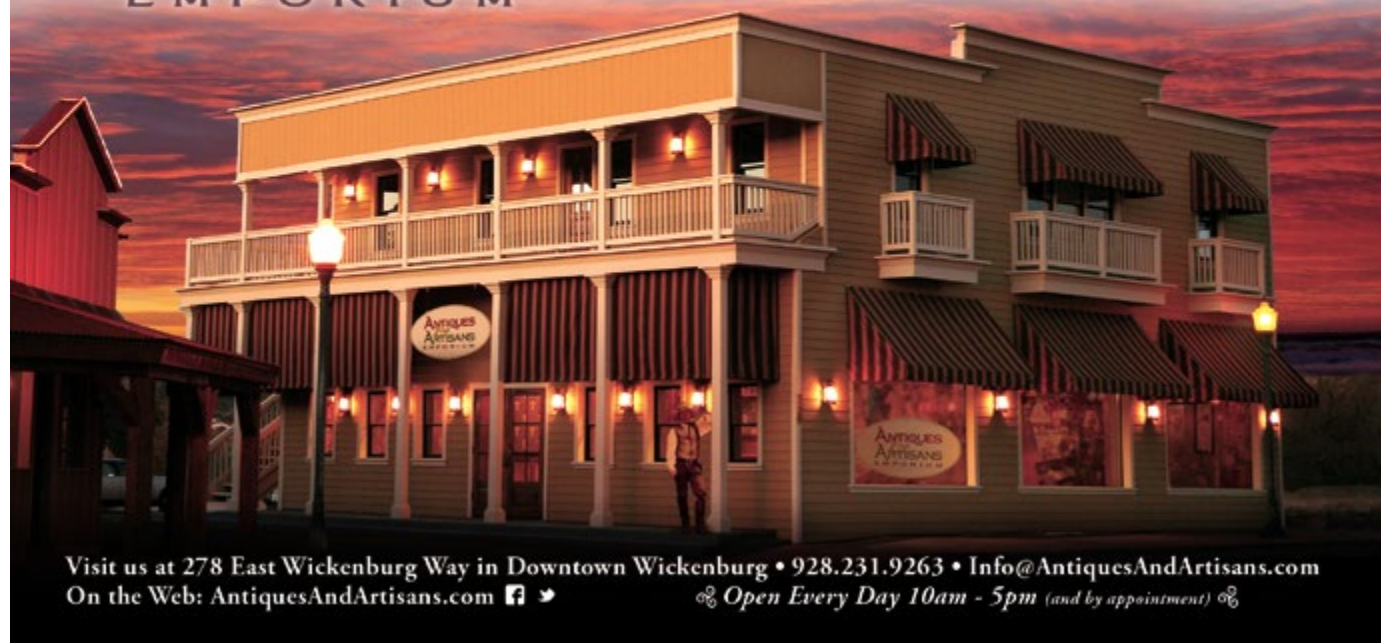
hand-operated stapler was created for French King Louis XV. The apparatus attached paper with an over-sized, gilded staple emblazoned with Louis' royal insignia inserted into the “gun” one at a time.





Like the unassuming paper clip, developing a reliable, easy-to-use stapler meant overcoming what might seem insurmountable challenges. So it evolved slowly over time. The first recorded patent is the subject of debate, depending on how one defines a stapler. Certainly, George McGill of brass paper fastener fame gets credit for one of the earliest stapler

Continued on page 22...

ANTIQUES & ARTISANS EMPORIUM

Located in Wickenburg's historic Texas Hotel, less than 1 hour North of Phoenix, the Antiques & Artisans Emporium is the beautiful home to over 60 dealers, and a wonderfully eclectic mix of antiques, fine arts and native crafts. Looking for that special one-of-a-kind gift? It's here!



Visit us at 278 East Wickenburg Way in Downtown Wickenburg • 928.231.9263 • Info@AntiquesAndArtisans.com
On the Web: AntiquesAndArtisans.com    Open Every Day 10am - 5pm (and by appointment) 

ANTIQUE VENDORS WANTED!!



**SPACE FOR
50 PLUS
DEALERS**

NEW VENTURE / NOT YET OPEN: CAREFREE VILLAGE ANTIQUE MALL, IN BEAUTIFUL, DOWNTOWN CAREFREE, ARIZONA IS SEEKING QUALITY ANTIQUE AND VINTAGE DEALERS, WHO MAY ALSO HAVE SOME EXPERIENCE IN STAFFING OR WORKING IN A MALL ENVIRONMENT.

GREAT POTENTIAL. 10,000 SQUARE FEET, OR MORE, IS AVAILABLE. SPACE FOR 50 PLUS DEALERS. PLUS EVEN, STAND ALONE, STORE SPACES FOR YOUR OWN PRIVATE ANTIQUE / VINTAGE STORE IN CONJUNCTION WITH THE MALL.

CAREFREE IS A SMALL COMMUNITY. WITH A CHARMING DOWNTOWN, WHICH BORDERS CAVE CREEK AND SCOTTSDALE. THE AREA IS A STRONG TOURIST DESTINATION WITH UNIQUE SHOPS, COWBOY BARS, AND RESTAURANTS. CAREFREE IS LOCATED ABOUT TEN MINUTES NORTH OF THE 101 HIGHWAY OFF SCOTTSDALE ROAD.

THE BUILDING OWNER STRONGLY SUPPORTS THIS PROJECT AND IS WORKING ON VERY ATTRACTIVE TERMS FOR QUALITY DEALERS WHO HELP GET THIS PROJECT GOING!!!

ONE ANTIQUE STORE, ARIZONA TERRITORY ANTIQUES AND RUSTIC DECOR, IS ALREADY IN THE 8TH YEAR OF OPERATION IN THE BUILDING. FOR MORE INFORMATION, CONTACT OR VISIT RICK LEACH, ARIZONA TERRITORY ANTIQUES, 99 EASY STREET, CAREFREE, AZ 85377. TELEPHONE 660-605-2338.

ARIZONA TERRITORY ANTIQUES

RUSTIC DECOR & UNIQUE GIFTS

OLD & NEW ★ NATIVE AMERICAN ★ OLD WEST ★ COWHIDES
DECOYS ★ LAKE/LODGE ★ PRIMITIVES ★ HOME DECOR
ALWAYS 200+ RUGS, RUNNERS AND PILLOWS ON HAND
INCLUDING EL PASO, ZAPOTEC, AND NAVAJO



LARGE Selection of Native American Beadwork
FAIR Prices Paid for Beadwork/Clothing of the Old West

99 EASY ST. CAREFREE, AZ

660-605-2338

Sept: Sat and Sun: 11am - 3pm, Closed Mon through Friday
Oct: Open: Wed - Sun: 11am - 4pm, Closed Mon and Tuesday

Little Things in Life, continued from page 19...

patents, issued in 1867. Over the next three decades, a number of improvements followed.

It is generally conceded that what we recognize as a contemporary stapler came in 1896 with the Star Paper Fastener manufactured by what became the E.H. Hotchkiss Company of Norwalk, Connecticut. It was the first to use a strip of metal staples that could bind papers with one stroke.

The issue of fastening papers didn't end with paper clips or staplers. Believe it or not, inventors were still looking for a more



The nickel-plated Acme Midget stapler patented in 1895 was patented a year before the Hotchkiss. Photo: Jay Mark

ideal way to attach papers. And several came up with a concept that didn't require the use of wire that, over time, could oxidize and stain paper. The New Paper Punch introduced in 1903 was the first in a line of devices that crimped and secured papers. Several more came on the market and some continued to be manufactured into the 1980s.

Last, but not least, is the "Clipless Paper Fastener." Credit for the first such device goes to George P. Bump who applied for a patent in 1909 with a novel mechanical device that, when activated, cut slits in a number of papers while simultaneously cutting and inserting a "tongue" through the slits.

Mr. Bump had to wait two years before being awarded his patent. 1911 was the same year J.C. Hawkins applied for a patent on his "Paper Fastening Device." Like Bump, he had to wait some time before it was awarded. Five years, in fact.

All this gets us back to the beginning—taking time to appreciate the artistry of the everyday things of life. And a tip of the hat goes to those who strived so hard to make our lives easier.



The "Clipless Stand Machine" was a novel alternative to metal fastening device. In this apparatus a tongue is cut and inserted through a slit – all in one motion. The unique design was patented in 1916 by J.C. Hawkins of Newton, Iowa. Photo: Jay Mark

Values: Believe it or not, eBay has a modest listing of vintage paper clips that start under \$4.00. What are you waiting for? As for staplers, eBay offers a number, most of which are under \$25.00. Wireless fasteners can also be acquired for \$2 and up.

A Good Book: *The Evolution of Useful Things: How Everyday Artifacts - From Forks and Pins to Paper Clips and Zippers - Came to be as They are*, by Henry Petroski is an easy read, fascinating compilation of many things we take for granted.

Virtually an antique himself, Jay Mark, a nearly half-century antiques business veteran and historian, owns *Those Were The Days!*, an online specialty bookstore. He also teaches, lectures and writes regularly about antiques and history. Reach him at jaymark@twtdbooks.com © 2020

SECOND HAND CLOCK SHOP
 Old world craftsmanship, restorations, repairs,
 to your heirloom clock.
 American, English, & German
www.secondhandclockshop.com
 Thomas C. Sanguigni & Antonio C. Sanguigni
 9641 Woodruff Hay Hollow Rd. Snowflake, AZ 928-536-6636
 Certified clocksmith from Gem City College

High Desert HUMANE SOCIETY
Serving the Globe-Miami Region
Thrift Store & Boutique
 OVER 2,000 SQ FT OF FUN SHOPPING!
 Dog Rescue & Pet Adoption at This Location
 Hours: Tues - Sat 10am - 4pm
 150 W Mesquite Globe, AZ 928-200-3611
www.highdeserthumanesociety.org

Soda Pops Antiques
"A touch of class from the past"
Come See Our Gas Pumps, Soda Machines, Toys & More!
 314 Live Oak, Miami
 The Old, Restored Mobil Gas Station
 (480) 980-6804 • (480) 695-2251
 Most Saturdays or By Appointment

The Antique Stores of **HISTORIC GLOBE-MIAMI**

A Destination You Will Remember

Miami

WILD HORSES SALOON & GRILL WITH ANTIQUE STORE

416 W Sullivan Street, Miami
(928) 200-2848

Open 7 days a week 8:30-Midnight+

SODA POPS ANTIQUES

314 Live Oak, Miami
(480) 980-6804 • (480) 695-2251

Open Most Saturdays or By Appointment
Museum quality antiques, coke machines,
gas pumps, signs and restoration services.

MIAMI ROSE TRADING COMPANY Vintage Shop-Antiques

401 W Sullivan Street, Miami
(928) 473-2949 • Sat and Sun 10-5

Vintage Religious, Primitives, Estate Furniture
Eclectic mix of treasures big & small

INSPIRED BY TIME

409 W Sullivan Street, Miami
(928) 812-1270 • Open Thurs-Sat 10-5 • Sunday 12-4
Antique & Vintage Decor

LEMONADE'S ANTIQUES

413 W. Gibson St., Miami
(480) 213-8817 • Weekends only 10-5
Antiques & Collectibles

GRAMMA'S HOUSE OF ANTIQUES AND TREASURES

123 N. Miami Ave., Miami
(623) 670-0717 • Thurs-Mon 10-5
Furniture, Glass & Gramma's Vintage Jewelry

JULIE'S SEWING CORNER

600 W. Sullivan St., Miami
(928) 473-7633 • Open Mon-Sat 10-5
Quality Fabric, Notions, Machines & Repairs

**Pick up Your FREE
Walking Map at any
Participating Retailer**

Globe

THE GLOBE ANTIQUE MALL

171 W. Mesquite St., Globe
(928) 425-2243 • Daily 10-5
Variety of Antiques & Collectibles

YESTERDAYS TREASURES

205 W. Hackney Ave., Globe (by railroad tracks)
(928) 425-7016 • Mon-Sat 9-5
Furniture, Glassware, & Stuff

HILL STREET MALL

383 S. Hill St., Globe
(928) 425-0022 • Thursday-Sunday 9-5:00
Antiques, Furniture, Collectibles & Fabric

PICKLE BARREL TRADING POST

404 S. Broad Street, Globe
(928) 425-9282 • Mon-Sat 10-5:45 • Sun 11-5
8,000 sqft of shopping!
Indian Art, Jewelry, Minerals, Gifts & Souvenirs,
Antiques, Yard Art and our new
PICKLE BARREL PANTRY

HIGH DESERT HUMANE SOCIETY THRIFT STORE & BOUTIQUE

150 W. Mesquite, Globe
(928) 200-3611 • Hours Tues – Sat 10am-4pm
Over 2,000 sq ft of fun shopping!
Dog Rescue and pet adoption at this location.

TURN THE PAGE VINTAGE & WESTERN APPAREL

274 N Broad Street, Globe
(623) 910-9033 • Hours Wed – Sat 10am-5pm
Proud dealer of Wranglers, Scully & Wahmaker, Western
wear for Men & Women.



For more information:
www.GlobeMiamiTimes.com

LITTLE BARREL

Antiques & Collectibles

**"A Unique Experience In Shopping, With
Quality Merchandise At Reasonable Prices"**

Clocks are Our Specialty

Gifts • Primitives & Furniture • Estate Liquidation



Located Across From The Historic City Hall

507 E. Florence Blvd • Casa Grande

Reopening after Labor Day

Closed Sunday-Tuesday • Call for Hours

Donna Kerr • Owner Dealers Welcome

520-836-3659



**NEW
1500 sq ft Annex
NOW OPEN!**

RAY'S VINTAGE MARKET

928.292.0070

291 CHASE CREEK STREET • CLIFTON, AZ

"A LITTLE DRIVE BUT WHAT A FIND"

OAK FURNITURE • BARN BOARD • DOORS
WINDOWS • SKELETON KEYS & LOCKS • FLAT IRONS
AUTOMOTIVE • LICENSE PLATES • TOOLS
CAST IRON SINKS & TUBS • TRUNKS • SIGNS
SODA BOTTLES • BALL JARS • MILK BOTTLES
LIGHTING • MAGAZINES • BOOKS
CELLULOID • TEA CUPS & POTS • GLASSWARE

THURSDAY TO SUNDAY 12:00 - 5:00

Owned and Operated by Ray

VisitClifton.com

Collectors' Corner

Handmade vs. Handcrafted

by Jim Olson

Why is it important to know the difference between handmade and hand-assembled (or handcrafted)? Value! The differences can sometimes be slight but it's worth knowing if you want to be an informed collector.

As savvy collectors, we anticipate the items we collect will appreciate over time or, at the very least, retain their value. Sometimes that can be difficult to predict with market changes and what not but one of the things we can do to help sway chances in our favor is to collect better stuff.

An example is the so-called Fred Harvey era jewelry. We know this refers to turquoise and silver items (mostly jewelry) made in the first half of the 20th century. In recent years, Fred Harvey era items have been very popular with collectors. However, there are some (bracelets for example) from that time period that sell in the \$100 to \$200 range while others may sell for \$1,000 and up. The difference? The higher valued ones are completely handmade—and discerning collectors know the difference. Which would you rather have had grandma buy back in the day—the ones now worth \$100 or the ones now worth \$1,000 or more?

So what constitutes "handmade?" Google dictionary says, "hand-made (adjective) made by hand, not by machine and typically therefore a superior quality."

Hand-wrought and hand-forged are synonyms. Basically, it means the artist or maker made the item from scratch and did not buy precast parts and assemble them together.

Hand-assembled or handcrafted items generally consist of items put together from two or more pre-made or precast pieces (most of the time precasting is done by machine or in mass-produced methods).

As a matter of disclosure, very, very few things are completely handmade anymore but the closer you can get to being purely handmade, the better off you are.

For example, you can have a pair of spurs using precast spur blanks cast in a factory somewhere or you can make a pair of spurs by forging them from a single piece of steel. You can have belt buckles made using precast buckle blanks bought from a supplier or you can hand-forge them from silver (or other metals). You can have a turquoise bracelet made from a bracelet blank (bought at the jewelry supply store) or you can start with ingots of silver and create it yourself. All of the above can then be decorated with precast silver, gold or other non-precious embellishments or the artist can cut the embellishments out by hand or even hand engrave the items.

As a collector, it is important to know the difference between completely handmade and the various stages of hand-assembled for yourself. Do not take anyone's word for it unless you know the person knows what he or she is talking about and you trust that person's judgment. A lot of items will be presented to you as "handmade" when in fact they are mostly hand-assembled. To some, that is a small difference and they may think we are splitting hairs but, down the road, it will most definitely make a difference in value when you present those items to the collector marketplace for resale.

Just know this—if the item you are buying was assembled using parts the artist purchased at the store, it is NOT completely handmade. Sure, it may have a good look to it and may be hard to tell at a glance the difference from a completely handmade item but you will most assuredly realize the difference when

Continued on next page...



Handmade, continued from previous page...

you want to resell (if your buyer is a knowledgeable collector).

In the realm of so-called handmade items, there is a big difference between a true craftsman who can take raw materials and build a piece of art from scratch vs. the person who, although he or she may have an artistic eye, is merely assembling pieces together and saying it is handmade. And the advanced collectors know the difference.

One of the best ways to describe it that I can think of is a paint by numbers piece of art. If you have a piece of art whereby the "artist" sat down with a paint by numbers kit and it told where to paint and what colors went where and basically some blanks were just being filled in, you could argue (weakly in my opinion) that it is hand-painted. However a paint by numbers artwork will never be valued in the collectors' world in the same way a piece of art is where the artist sat down with a blank canvas and painted a wonderful scene from imagination using a mental image or perhaps a photo.

What is worse than not even being hand-assembled, however, is if a piece is completely machine made. With technology the way it is today, items can be mass-produced, which to the untrained eye look like the real deal. My advice is to avoid those types of items completely as they are almost never "collectible" in the long run. Hand-assembled is much better than machine-made, but the purist prefers as close to completely handmade as possible. If you are not sure how to tell the difference, start talking to reputable dealers and collectors who can show you the little telltale signs.

So the next time you see a belt buckle that was made using a buckle blank and then had precast embellishments applied to it or perhaps a bracelet made in a similar manner, think of the difference between a paint by numbers piece of art vs. a truly hand drawn, hand-painted masterpiece. Both may have a good look to them but when you go to sell the items in the market of collectibles, there will be a big difference in price.

Of course, you will likely have to pay more for the completely handmade item in the beginning. But you are a lot more likely to see appreciation or at least have it hold its value when you buy handmade over hand-assembled.

Jim Olson is a published author, historian and co-owner of historic Western Trading Post in Casa Grande, AZ, which traces its roots back to 1877! Visit www.WesternTradingPost.com to see what it offers. Jim Olson © 2020. See ad on page 40.





**HEART
OF GOLD**

Fibseq@aol.com PH 520-394-0199 CELL 520-240-4490

ANTIQUES & WONDERMENT | POWERED BY IMPROBABILITY

WWW.RUBYLANE.COM/HEART OF GOLD

3266 STATE HWY 82,
SONOITA, AZ 85637

OPEN: TUES-SAT 10-6
CLOSED SUN & MON
FLEA MARKET
1ST SAT OF THE MONTH

OPEN
THURSDAY-SATURDAY 9-5
SUNDAY 10-4



Old Time Candy, Antiques and Memorabilia

Find us online at:
www.Facebook.com/zearingsmercantile
Instagram @Zearingsmercantile

324 E 4TH ST.
BENSON, AZ
85602



**TOMBSTONE
ANTIQUE MALL**

ANTIQUES. COLLECTABLES. HOME DECOR.
FURNITURE. ART. JEWELRY & MORE!

Over 90 Vendors!

Swap Meet every Third Saturday of the month
Visit our coffee shop... homemade desserts, sandwiches, coffees and more

OPEN DAILY 10AM - 6PM

 Find us on facebook

720 East Fremont Street - Tombstone, Arizona
(520) 457-8538 - TombstoneAntiqueMall.com



Tucson's Guide

To Great Antiquing & Collecting

Contact shops for current shop hours

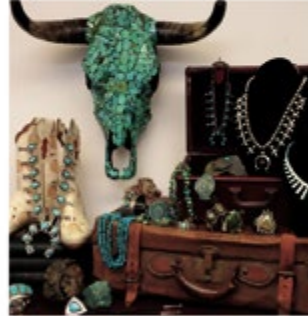
1. Michael D. Higgins
4351 E Grant Rd. • 520-577-8330
2. Midtown Merchantile Merchants
4443 E Speedway Blvd • 520-777-7275
3. Speedway Antique Mall
5045 E Speedway Blvd • 520-327-1200
4. Tom's Fine Furniture & Collectibles
5454 E. Pima Street • 520-795-5210
5. AZ Modern
4469 E 5th St • 520-977-5340
6. 22nd Street Antique Mall
5302 E. 22nd Street • 520-514-5262
7. American Antique Mall
3130 E. Grant • 520-326-3070
8. Tom's Fine Furniture & Collectibles
4101 E Grant Road • 520-777-8188
9. Antiques Etc.
2319 N Country Club Rd. • 520-322-6269
10. Adobe House Antiques
2975 N Country Club Rd. • 520-325-9439
11. Arte De La Vida
37 N Tucson Blvd. • 520-398-6720
12. Sunshine Shop Tucson
2934 E Broadway • 520-389-4776
13. Safe Shift Estate Sale/Resale
4911 E. 29th St. • 520-603-3055
14. Ignite Sign Art Museum
331 S. Olsen. • 520-319-0888
15. Antique Village Mall
4343 N Oracle Rd. • 520-887-0150
16. Patriot House Antiques
5827 N N Oracle Rd. • 520-314-1779

AMERICAN ANTIQUE MALL

Tucson's Oldest Antique Mall

www.americanantiquemall.com
www.tucsonindianjewelry.com

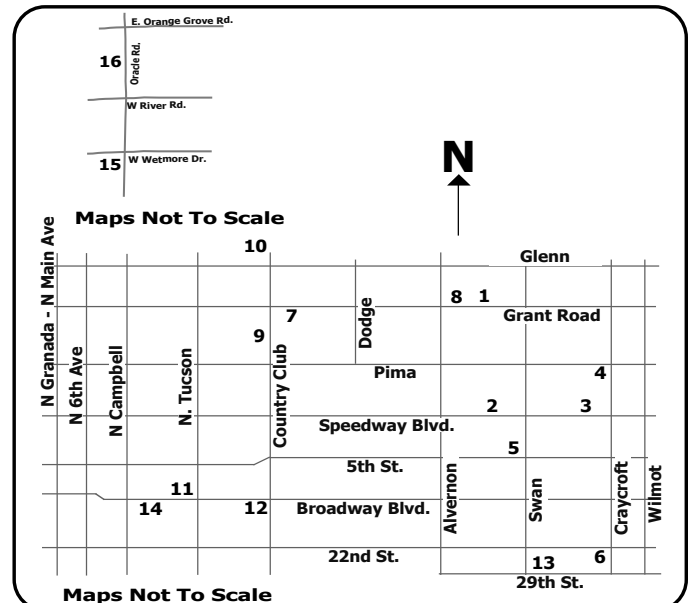
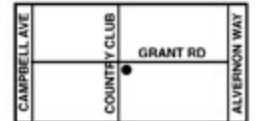
**SHOP HERE FOR GREAT VINTAGE
TURQUOISE JEWELRY**



Fine Art
Postcards
Rare Books
Old Photographs
Old Electric Fans
Natural Turquoise Stones

Please check our website for days & hours of operation

3130 E. Grant @ Country Club
Tucson, AZ
520-326-3070



Shop by Appointment
Call or text to 520.250.8113

Greater Tucson Fire Foundation

Presents: **Safe Shift Estate Sale/Resale**
NEW Location~ 2801 E Grant Rd., Tucson
 8 to 3 Thursday, Friday & Saturday
 Sept 3, 4 & 5 • Oct 1, 2 & 3 • Nov 5, 6 & 7
 Tens of thousands of items. Collector & Dealer pricing
 Antiques - Collectibles - Jewelry - Artwork

Household Goods and Décor - Accessories	Architectural - China - Glassware - Dishes
Furniture and Lighting - Antique - Vintage - Retro	Media - Vinyl - CDs - DVDs Holiday and Seasonal
Mid Century Contemporary and Designer	Knickknacks and Tchotchkes.

The Foundation is a 501c3 not for profit. safeshiftstatesales.org
 @Safe Shift - Tucson Fire Foundation Estate Sale Store

Giveaway Winner from July-August Issue

We have one giveaway winner from our last issue.

Ingrid Aspromatis from Tucson will be sent a \$25 Gift Certificate to be spent at her favorite Antique Register advertiser, **American Antique Mall** also in Tucson.

Ingrid told us this is her favorite shop because they have a great variety of Native American jewelry. She added, "Plus, the owners are super knowledgeable and very friendly!"

We love to hear from our readers about how they enjoy *The Antique Register* and use it to hunt for great finds. In this issue, there is another \$25 Gift Certificate giveaway so be sure to enter and tell us where you see *The Antique Register*. Be sure to take a copy with you as you travel in and around Arizona this fall!

★ ★ ★ ★ ★

PATRIOT HOUSE ANTIQUES

— TUCSON'S MOST —
UNIQUE COLLECTION
 of
 • ANTIQUES • COLLECTIBLES • AND GIFTS •

Come find the inspiration & the artifacts you need to refresh your home for the Fall & Winter Holidays!

*10% discount to military and first responders on any individual item over \$25. Not valid on sale priced items. Cannot be combined with any other offer.

Summer Hours (May-Sept) 10 a.m. - 3 p.m. 5827 N Oracle Rd, Tucson, AZ 85704 520-268-8187
 Starting October 1 Open Mon-Sat 10 a.m. - 5 p.m.

★ ★ ★ ★ ★



MIDTOWN MERCANTILE MERCHANTS ANTIQUE & VINTAGE MALL

Tucson's Largest Selection of Mid-Century Modern, Vintage & Kitsch
Over 29,200' Retail Space!

Great New Merchants - More Great Treasures!
 New Safety Guidelines and Hours
Sun: 10am - 5pm
Mon, Th, Fri, Sat: 10am - 6pm
Tu & Wed: Closed



Mention this AD for 10% off any ONE Item
 ★ ★ ★ ★ ★
 Join our 5-Star Rewards Program for Added Savings



Thank You!
First Responders
Enjoy 10% OFF
Every Monday



Visit us online for additional special discount days

Masks & Social Distancing Required
Water & Masks Available for purchase



(520) 777-7275 • 4433 E. Speedway, Tucson, AZ • MidtownMM.com








AHA

ADOBE HOUSE ANTIQUES



NEW LOCATION!

~ New Store location ~

2975 N Country Club Rd, Tucson, AZ

520-325-9439

Fall Hours: September Thurs-Sat 11am-5pm or by appointment

October Wed-Sat 11am-5pm or by appointment

Masks or Facial Coverings required until further notice

penny@adobehouseantiques.com follow us on instagram@adobehouseantiques

TOM'S

fine furniture & collectables

5454 E Pima Street
Tucson, AZ 85712
520-795-5210

4101 E. Grant Road
Tucson, AZ 85716
520-777-8188

NOW OPEN-

A NEW location at

4101 E Grant Road

"When new isn't good enough!"

Antique Village Mall

4343 N Oracle Rd. Suite 133
Tucson, AZ 85705
Open Daily 10AM-4PM

Big Sale!

50%-70% off

520-887-0150

Largest Antique Mall in northwest Tucson
located at Oracle and Wetmore, tucked away in
SW corner of shopping area

ARTE DE LA VIDA



VINTAGE

FOLK ART



37 N. TUCSON BLVD.

520-398-6720

SERMET

FURNITURE

METAPEC

POTTERY

Jewelry

TEXTILES

GLASS

TLAQUEPAQUE

Santos

TONALA

LIGHTING

CORONA

AMADO CALVAN

MEDRANO

OCUMICHO

HUIPIL

TEODORO BLANCO

El Palomar

TIN

Josefina Aguilar

TZINTZUNTZON

HERON MARTINEZ

ARTEDELAVIDATUCSON.COM



BUYING & SELLING

MID 20th CENTURY
DESIGNER FURNISHINGS
& DECORATIVE ARTS

4469 E. 5th Street, Tucson, AZ 85711
Thu Fri Sat 12-5 PM or by appointment

jerry@azmodern.net
www.azmodern.net

Jerry Schuster
520.977.5340

◀ WE ARE OPEN! ▶

Antiques, Etc.

Antiques • Interiors • Furniture
Architecture • Garden
Designer Accessories
and Inspirations

(520) 322-6269

Wed-Sat 10:30-4:00
or call for Appointment at
(520) 275-1049

2319 N. Country Club Rd.,
Tucson, AZ 85716



Enter to Win a \$25 Gift Certificate

The Antique Register is giving away one \$25 Gift Certificate to be spent at a local advertising shop to one of our lucky readers! Use it to go shopping at your favorite Antique Register advertiser.

Entry Deadline is October 1, 2020.

The drawing will be held on October 1st and the winner will be announced in our November-December issue. The gift certificate will be mailed.

Drawing Entry Form

Name _____

Phone _____

Address _____

City, State & Zip _____

E-mail address _____

Name of your favorite Antique Register advertiser

Tell us what makes this advertiser your favorite (required)

To enter, complete this form and mail to:

The Antique Register, 515 E. Carefree Hwy, #1128, Phoenix, AZ 85085

(Photocopy of form is fine. Be sure to provide all information.)

Or email your entry form to: antique@barlomea.com and put "Gift Certificate" in the subject line.

(Names are not sold, given away or used for any other purpose.)

Please tell us about a local antique, vintage or collectibles store or event that you would like to see advertising in The Antique Register

We welcome your comments and/or suggestions about The Antique Register. Include a note with your drawing entry, send us an email or give us a call at 1-888-942-8950.

We enjoy hearing from our readers!

Modern Vintage • Contemporary Art • All Things Arizona

520.389.4776 voice | text hello@sunshinestoptucson.com



OPEN Visit SunshineShopTucson.com for hours or By Appointment

SUNSHINE SHOP TUCSON

Specializing in 20th Century Modern Design
furniture • objets • art • jewelry

SUNSHINESHOPTUCSON.COM
2934 E Broadway Blvd, Tucson AZ 85716 in Historic Hirsh's Shoes Bldg

**SPEEDWAY
ANTIQUE
MALL**

Open daily at 10am

Handcrafted Furniture | Reclaimed Architecture
Mid-Century Modern | Southwestern & Rustic



Over 175 booths in 18,000ft²

520.327.1200 5045 E Speedway Blvd
Tucson, AZ 85712

22nd
Street Antique Mall
Est. 2005

**The Haunted
Antique Mall**

5302 E. 22nd St. Tucson, AZ 85711
Open Everyday 10am-5pm
(520) 514-5262



VISIT Southern Arizona's Largest Antique Mall

We Have What You Want!

Closing the Sale

by Harry L. Rinker

There are multiple factors that determine the value of an object. Condition, desirability and scarcity are the Big Three value determinants. Age, pizzazz, provenance, regional appeal and size are some of the other value considerations. In this instance, value means the retail cost to acquire the object on the secondary market by a collector or other person who desires to buy it. This value is the highest value that can be assigned to an object. It is not necessarily a value that will sell the object. In fact, it may be a value that ensures the object will not sell; the difficulty being that the collector or person who would buy it at that price might never be exposed to the object.

There are not fixed prices in the antiques and collectibles trade. An object's value is place and time related. The same object in the same condition often sells across a wide price range that is difficult to predict.

[Author's Aside #1: The above paragraph sounds (reads) like a stuck record. (If CDs stick, I am unaware of it; hence, the record analogy.) By now, some "Rinker on Collectibles" regular readers are likely to find my constantly repeating this information annoying. It appears here because it is necessary groundwork for what follows.]

Assuming an individual, a dealers or private individual wants to sell an antique and collectible, a key question is, "What is the ideal sell through price?" The first criterion is a price that sells the object in 30 days or less. An object that remains in inventory for longer than 30 days is costing the seller money. A dealer receives no money to pay himself/herself, expenses or purchase new inventory. A private seller gets discouraged. Objects that remain in inventory for 90 or more days should be sold for whatever can be obtained, even if it means selling the object at a greatly reduced price or loss. Antiques and collectibles are not bank monetary assets. They do not earn interest.

The second criterion is a price that is below the standard dealer's asking price for the same object. When individuals write to "Rinker on Collectibles" and note they saw the same object listed on Craigslist, eBay, Instagram, Pinterest or a similar Internet site at such and such a price, I inform them that a listed price is not a sell through price. If possible, use a source such as WorthPoint.com to obtain a general idea of what a viable sell through price is.

Next, look to see how many followers the object has on the various websites. The higher the number is, the easier to decide on a selling price. List the object at a price that is 20 to 25 percent lower than that asked by the other sellers. In simple terms, undercut the competition. I have received dozens of emails from individuals telling me how well this concept worked.

The third criterion is to price the object at a price that is attractive to a potential buyer as well as a dealer. This price ranges from 60 to 70 percent of the high retail value. Nothing sells an object quicker than a bargain price. Since sellers normally give dealers a discounted price, dealers will buy at a shorter margin than normal if they have one or more customers they can call and quickly turn over the piece.

There are two critical considerations the seller needs to weigh. First, what did they pay for it? If the cost is zero, as it so often is for private sellers, any amount is a profit. Ideally, a dealer should triple his purchase price based on the adage "double your money, pay your expenses; triple your money, pay yourself." Sellers do not always buy well enough to achieve this. Second, understand where the object falls on a desirability

scale of one to five with one being minimal desirability and five being extremely high desirability. Seventy-five percent of the objects in the trade have a one ranking. The desirability curve is exponential. The higher the desirability number is, the more limited the customer base becomes. Since value is related to desirability, the more desirable an object is, the higher its value.

Is a good selling price enough to close the sale of an object? The answer is perhaps, but more often it is no. The early 1980s recession (July 1981 to November 1983) taught the antiques and collectibles trade two valuable lessons: 1) There is a price at which every object will not sell; and 2) Objects no longer sold themselves.

In order to sell an object, the potential buyer needs to be attracted to it. It has to be available in the field or on the Internet and presented in such a way that the potential buyer's eyes see it. In the field, the key is to display objects in a favorable light. On the Internet, key search descriptors are essential to make certain the object appears in the buyer's initial search.

The antiques and collectibles trade is notorious for its lack of display acumen. The standard approach is to put as many objects as possible into the space allotted—the crowd and stack things approach. Like items by material or category usually are displayed randomly. The traditional theory that buyers like to hunt for bargains continues to prevail in a market where buyers have limited time and want instant gratification.

I shop in the field using a simple rule—if a booth is so crowded that I cannot easily see what is in it or I am concerned that if I shift my *derrière*, I will knock something off a shelf or table, I will not enter it.

I visit antiques and collectibles flea markets, malls, shops and shows about midday. I no longer find sport in the initial rush through the gates. During a mid-afternoon visit on Day 2 to Renninger's February 2020 Extravaganza in Mount Dora, Florida, I was struck by how many spaces and booths gave the impression that little to nothing had been sold.

[Author's Aside #2: If an antiques and collectibles seller retails 5 percent of what they display in a mall booth in a month or in three days in an outdoor show, they had a "good" month or show. I will never understand the fun of hauling home 90 to 95 percent of unsold goods. Sellers almost always blame the lack of sales on outside sources rather than looking in the mirror.]

Sellers should identify ten to twenty pieces in their inventory for which they have the highest sale expectation and create a display that highlights them, one in which the pieces are easy to see and stand out from the rest. Creating an urge in a buyer to pick up a piece in the field or spend time researching it on the Internet is critical to closing the sale.

What happens next is the clincher. The seller needs to enter into a dialogue with a buyer. Forget the phrases "Can I help you?" or "I can do better." The goal is to make the potential buyer feel that he/she has selected something special. Good opening phrases are: "I see you are admiring that piece. It is one of my favorites." Or "You have a good eye. That is a quality piece." Make the piece and the potential buyer's choice of it special from the very beginning of a conversation or email exchange. Flattery is an excellent sales tool.

Continue the conversation by telling the potential buyer why the piece is special. Provide stories that the potential buyer can tell to others when he/she shares the object with them.

Continued on page 37...

LARRY'S ANTIQUES & THINGS



Voted Best Antique Store in Verde Valley

We are always adding more incredible and unique items
to our two acres of treasures!

Amazing selection of
Old Signs, Gas Pumps, Farm Wagons and Wheels
Ore Cars, Furniture, Jewelry, Housewares, and
SO MUCH MORE

BUY - SELL - TRADE - CONSIGN

Open 7 Days a week

928-639-1822

796 N Main St • Old Town Cottonwood


CAT'S MEOW

THE FUN STARTS HERE

ECLECTIC MIX ANTIQUES & GIFTS

928-649-9906

IN HISTORIC OLD TOWN COTTONWOOD

check out  for pictures

926 N MAIN ST.

Open 10AM • 7 Days a Week



Great Shopping



Ruby Road Resale Mall

851 E. Howards Rd., Camp Verde

Mon-Fri 10-6, Sat & Sun 10-5

(928) 567-5759

Verde Valley Resale & Music Store

348 Main St., Suite 13, Camp Verde

Open for Business, Please call for hours • (928) 300-5055

We Are Back, Open for Business!

Come Enjoy Our New Changes & Cooler Temperatures!

PAPILLON ANTIQUES

107 Main St. • Jerome, AZ 86331

928.634.7626

Open 7 days



Come Visit

Papillon 2

Antiques, Gifts
Collectables, Furniture,
Vintage Clothing

Fine Jewelry, Costume Jewelry,
Native American & Western Memorabilia



1004 N. Main
Old Town Cottonwood

928.649.1649

Open 7 Days

www.papillonantiquesjeromearizona.com

SWEET PEA TRADING



*Antiques, Vintage, Midcentury,
Collectibles, Home Décor,
Upcycled Items & Gifts*

An eclectic mix of Native American, old
west items, tools, depression glass,
fishing gear, artwork, furniture
and much, much more.

*Northern Arizona's only Premier Dealer of Dixie Belle
Paint Products.*

Under new ownership with over 10,000 square feet and 30+ vendors

437 West State Highway 260

Camp Verde

Sweetpeatradingllc@gmail.com

www.sweetpeatrading.com

928-567-6555

Auntie Gail's Collectibles
3691 Hall Lane in Pine
 First four way stop off Hardscrabble Rd
928-978-0469
 Antiques, Dolls, Toys, Pictures, Furniture, Glassware, Jewelry
 and many other collectibles
 Open 10-4 daily

Coach House
 Antiques & Boutique 
 3824 N. Hwy 87 - in the heart of Pine, AZ
 Unique new, rustic & vintage inventory, changing on a regular basis
 Open Tues-Sat 10-5 • Sun 11-4 • Closed Mon
 928.476.3641 Find us on 

MAIN STREET MERCANTILE
 216 W. Main St., Payson
928-468-0526
 A real antique store in Payson's first drugstore
 We Sell, We Buy, We Trade
 Open Wed-Sat
 Find us on facebook at: MainStreetMercantilePayson

CELEBRATING 18 YEARS SERVING THE RIM COUNTRY!

Tymeless
Antiques & Treasures
Multi Dealer Emporium
 Turn off Hwy 87 at Hardscrabble
 and browse 3300 sq. ft. of treasures from all eras
 Our prices are worth the drive!
 Open Thursday-Tues 10-4 • Sun 11-4 • Closed Wednesday
 3716 Prince/Hardscrabble Rd. Pine, AZ
 928-476-4618

CELEBRATING 5 YEARS AT OUR SECOND LOCATION! 

TYMELESS ANTIQUES & TREASURES TOO
 Try our Salt Water Taffy and
 Browse 2,600 sq. feet of Treasures from all Eras
 4078 N. HWY 87 • PINE, AZ
 928-476-2219
 OPEN THURS-TUES 10-4 • SUN 11-4 • CLOSED WED

Tymeless Antiques & Treasures Shops Celebrating Anniversaries in Pine

by Barb Stillman

Tymeless Antiques & Treasures and Tymeless Antiques & Treasures Too, both in Pine, are celebrating dual anniversaries this fall. Special activities in honor of the events will include sales on selected merchandise as well as raffle prizes during the weekend of October 3.

For 18 years, Tymeless Antiques & Treasures has provided quality antiques and home décor—along with excellent service and a friendly atmosphere. Then, five years ago, Owners Larry E. Baker and Richard Crowe



expanded by opening Tymeless Antiques & Treasures Too. The shops offer an eclectic mix of treasures from all eras.

The cool temperatures of Northern Arizona's Rim Country are always fun to explore, especially when you want a retreat from the summer heat elsewhere. Tymeless Antiques & Treasures Too is the first shop on the way into town on the west side of Highway 87 and Tymeless Antiques & Treasures is just down the way on Hardscrabble Road. You'll want to allow plenty of time to explore both locations!

Created from old barns in the area, Tymeless Antique Treasures Too's 2,660 square feet lends itself to rustic and cabin décor among the antiques. Look for special treats including their famous Salt Water Taffy! The garden area out back is a favorite spot to find yard art, primitives and outdoor furniture plus there are now custom windmills created by a local artist.

Tymeless Antiques & Treasures is 3,300 square feet filled with a great variety of antiques, vintage and bling, with multiple dealers and an ever-changing selection to choose from. Both stores have vendors with their own niches that include furniture,

Continued on page 37...

13th Annual 

Fall Festival in Pine
 October 10th & 11th, 2020
 Saturday 9am-5pm • Sunday 9am-4pm
 Pine-Strawberry Community Center, 3886 N Highway 87, Pine
 Food • Vendors • Local Apples
 Enjoy our Cool Mountain Air! 

 For information contact: Gail Jones 928-978-0469
 Sponsored by the Pine-Strawberry Business Community (PSBC)
 www.psbcaz.com coolpc680@hotmail.com

Prescott Antique Shops

• The Marketplace on Cortez

117 N. Cortez • 928-445-1460

A destination, one-stop shop with over 30 well-appointed vendors. Classic – Retro – Industrial – Boho. Clothes & Jewelry. Annie Sloan Paint and workshops. Open Sun-Thurs 10-5, Fri & Sat 10-7
Find us on Facebook and Instagram

• Avalon Antiques

140 N. Cortez • 928-778-0481

Unique & fun antiques and collectibles. Great prices. Very eclectic. Worth the walk across the street.

• Mid-Century-Madness

140 1/2 N. Cortez • 928-778-0481

Mid-Century Madness offers quality vintage mid century furniture & other unique pieces from that era.

• Antiques Off The Square

145 N. Cortez • 928-778-1040

Quality antiques of all kinds. Furniture-advertising-glass-primitives-older collectibles-tools-specializing in antique toys (cast iron, pressed steel etc.) Always buying. Open 7 days a week.

• Merchandise Mart Antique Mall

205 N. Cortez • 928-776-1728

N. AZ's largest antique mall, over 15,000 sq. ft. Est. 1986. Antiques, collectibles, furniture, and a whole lot more. Buy & Consign. WE CARRY DIXIE BELL PAINTS Daily 10-5. Sun 11-4.
www.prescottantiquestores.com.

• Cowgirl Country Antiques

324 S Montezuma • 928-830-4143

One of Prescott's Premiere Antique Malls Over 6,000 sq ft of Authentic Antiques • farm, ranch, western memorabilia, furniture and more! Open Mon-Sat 10am-5pm, Sun 11am-4pm
Find us on Facebook & Instagram
Email – cowgirlcountryantiques@gmail.com

• Bayberry's Antique Dolls

442 S Montezuma St. • 928-445-8559

We have Antique Dolls, Vintage Dolls and some newer Fashion Dolls too! Come in and see what we have!
bayberrysantiquedolls.com

• Prescott Patina

209 W Gurley St • 928-515-3062

Antique – Vintage – Modern - Repurposed Art, accessories, jewelry, furnishings, Collectibles, specialty plants

Prescott Valley Shops

• So Forth & What Not by Tatianna

WE HAVE BIG NEWS, WE MOVED TO PV!!

So Forth & What Not by Tatianna is now located at 8490 E. State Route 69, #B in Prescott Valley, Right behind the Gas Station off Navajo. 928-771-1711
soforthandwhatnot.com WE HAVE MORE EXCITING NEWS!!!!

We just got our FFL License. Please come by and look at our great assortment of Pistols, Rifles and Ammo. Hours: MON-FRI 10:30-5:30, Saturday by Appt.

Merchandise Mart

Antiques, Collectibles,
Decor, Furniture

15,000 sq. ft of shopping
with 95 Dealers

We Carry DIXIE BELL PAINTS

205 N. Cortez, Prescott, AZ
928-776-1728

Mon-Sat 10-5 • Sunday 11-4

Forever Young Doll Hospital



DOLL RESTORATION & CONSIGNMENT SALES

We specialize in the repair and restoration for all types of dolls, including: Bisque/Porcelain, Composition/Paper Mache, Hard Plastic/Vinyl, Cloth, and Wood.
We also feature a large selection of vintage doll clothing, shoes, wigs, and accessories, as well as vintage, antique, and collectible dolls, bears and toys.



Effective August 1st New address.
110 W. Center St., Ste B-1 in Chino Valley
Hours: 10:00 am - 4 pm Mon-Friday
or by appointment.

605-310-6266 or 928-925-0457

foreveryoungdolls@gmail.com

FOREVERYOUNGDOLLS.COM



Jack's Antique
Art Decorates Life

928.526.0696

New Inventory Online
and In-Store

Flagstaff Mall
4650 N. Hwy 89, Suite G014
Flagstaff, AZ 86004

Open Mon-Sat 12 noon - 7pm • Sun 12-6
Appointments available outside of regular hours

Find us at
www.jacksantique.com    
jack@jacksantique.com

Buy ♣ Sell ♣ Trade ♣ Estate Liquidations

 **KETTELHUT'S
ANTIQUES**

928-753-9095 | 308 E. Beale St. | Kingman, AZ
Hours Mon-Sat 10-4 | Sun - By Chance

 **The Antique Cottage**

We buy and sell Antiques & Collectibles
Friendliness is our motto!

4596 Hwy 95
Fort Mohave, Arizona 86426
928-763-5242
Hours: Mon - Sat 10 - 4:30 • Sunday 12 - 5
owner, Don Fisher



Remembering the Oldies but Goodies...

TIME WAS ANTIQUES
Antique Mall

*A Trendy Shop Where
The Past Is Always "In Style"*

427 E. Beale St. • Kingman, AZ 86401
928-753-4570
Mon-Fri 9:30-5 • Sat 10-4

 **VICTORIAN MOON**
Antiques and Enchantments

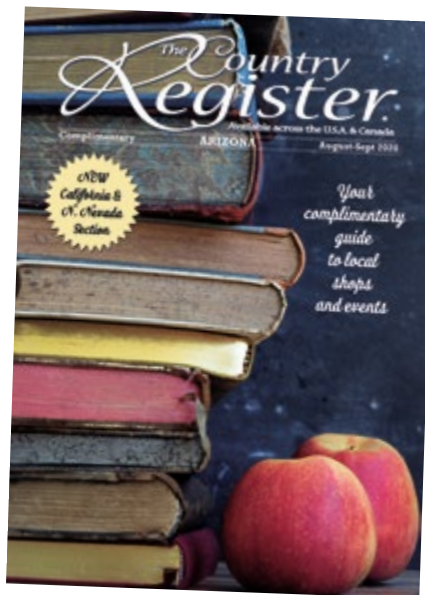
TEA ROOM NOW OPEN!
Antiques - Fine China - Silver
Apothecary - Herbs - Oils - Candles
Potions - Charms - Enchantments

13 N. San Francisco St, Flagstaff, AZ 86001
928-863-8311 OPEN DAILY
Follow the Cat!

NOW IN CIRCULATION AT ALL ADVERTISING SHOPS

Call to speak with a representative
today to make sure
your shop or event gets included in our
October-November issue:

**Deadline for
October-November
Issue is September 1, 2020**



Contact us:
602-942-8950 or 888-942-8950
arizona@barlomediamedia.com

**Now in our 31st year of publishing
The Country Register!**

Read The Country Register
on-line at
www.countryregister.com/AZ

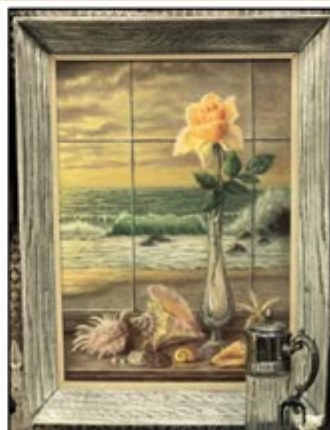
Charleston Antique Mall

Discover why CELEBRITIES • COLLECTORS • DESIGNERS shop here.

560 S. Decatur Blvd.
Las Vegas, NV 89107

(702) 228-4783

Open Daily
10 a.m. to 6 p.m.



Closing the Sale, continued from page 32...

[Author's Aside #3: Whether you agree with me or not, remember what is sold in the antiques and collectibles business is dreams, stories and wonder, first, and objects second.]

In today's selling environment, objects have to be room or wear ready. Stress the point that the potential buyer can take the object home and immediately display, wear or use it.

Finally, do not forget to say "thank you," even if the "thank you" is for the customer visiting a space or booth rather than for purchasing an object. Fostering a sense of good will is every seller's responsibility and duty. If the antiques and collectibles trade wishes to survive, it needs to keep encouraging potential buyers to return.

As a reporter, I am an observer, an immediate but, more often, a distance one. I spend a great deal of time studying the interactions of buyers and sellers. The most important thing I have learned is that, while there is no single right answer on how to do things, there are general rules that work more often than not. It is my privilege to share these from time to time.

Do you have suggestions to close the sale that I did not touch upon? Email your suggestions to me at harrylrinker@aol.com.

Harry L. Rinker welcomes questions from readers about collectibles, those mass-produced items from the twentieth and twenty-first centuries. Selected letters will be answered in this column. Harry cannot provide personal answers. Photos and other material submitted cannot be returned. Send your questions to: Rinker on Collectibles, 5955 Mill Point Court SE, Kentwood, MI 49512. You also can e-mail your questions to harrylrinker@aol.com. Only e-mails containing a full name and mailing address will be considered. Copyright © Harry L. Rinker, LLC, 2020

Tymeless, continued from page 34...

books, collectibles, purses, cabin décor, toys and so much more.

Larry and Richard opened **Tymeless Antiques & Treasures** in 2002 when they decided to leave the corporate world and the "big city" to enjoy Pine's slower pace. They love the area, the community and, especially, meeting customers from across the U.S. and abroad.

The antique market has changed since opening their first location and they have learned to adapt to change, especially now with the new statewide health guidelines. They continue to provide even more for their customers by bringing in new merchandise, home décor, collectibles and finding antique treasures as they listen to their customers. They want all those who visit their stores to know how important they are.

Service is an important part of their business and Larry and Richard take pride in their many years of outstanding customer service and feel fortunate to have dedicated staff—Sara, Sue, Lynne and Patty. They provide a full-service atmosphere to everyone. In both stores, customers are offered layaway and items can be placed on hold for 24 hours. Estate Sale Services are available and there is an on site Professional Estate Liquidation Service.

The shops have many events throughout the year and Larry and Richard are actively involved with community-wide activities sponsored by the Pine Strawberry Business Community.

Tymeless Antiques & Treasures Too is located at 4078 N Hwy 87 and **Tymeless Antiques & Treasures** is at 3716 Prince/Hardscrabble Road. Both shops are open Thursday to Tuesday from 10-4 and closed on Wednesdays. There is plenty of parking. Follow them on Instagram, Twitter and Etsy and like them on Facebook.

"Where Everything is Usable and Something for Everyone"

AIRPORT ANTIQUES & THE FURNITURE LADY

GIFTS *Celebrating 20th Year in Business* CHAIR REPAIRS
 ANTIQUES *20% Off Storewide* SEAT WEAVING
 COLLECTIBLES **SALES NOT COMBINED* REFINISHING
 GOOD USED FURNITURE

1816 NW 51st St - Entrance off 50th
 Pendleton OR (I-84 exit 202 & 207)
 www.pendletonfurniturelady.com
 Hours: Tues-Fri 10:30am-6pm Year Round
 Apr-Oct: 1st & 3rd Saturdays 10am-3pm *Monthly Specials on FB & Web* Like us on

We're OPEN!

541-278-0141
 888-222-2397

Keeper's Corner LLC

ANTIQUE, CRAFT & COLLECTIBLE MALL,
The Store you can't ignore!

With 20,000 square feet of space and 140 vendors ~ We have it all!!!
 Art metal, furniture, antique glass ware, hand-made soaps and lotions,
 primitives, up-cycled items, vintage accessories, country home décor,
 hand painted home accents...and all under one roof!!
IF YOU CAN'T FIND IT HERE, YOU DON'T NEED IT!!!

195 East Main Street, Klamath Falls, OR • 541-273-7553 • www.keeperscorner.net
 keeperscorner@charter.net • Jan thru Mar 10-5 Mon-Sat • Apr thru Dec 10-6 Mon-Sat

ShadyLawn ANTIQUES

Unique Finds
 Fine Oak Furniture

Unique Finds
 Oak Furniture
 & More

Dave & Jill Emigh
 Nick Emigh
509-529-2123

www.shadylawnantiques.com
 www.facebook.com/shadylawnantiques

Wednesday - Saturday
 10:00am - 5:00pm

711 N. Rose & E. Sumach • Walla Walla, WA 99362

Roseville Hospice Thrift Shop

Hours
 Mon-Sat 10-5:30
 Sun 11-4
 Tues ~ Senior Day

212 Harding Blvd., Suite Q
 Roseville, CA 95678
 (916) 783-5509

BLESS OTHERS
 RENEW STORES

100% OF ALL PROFITS SUPPORT
 Acres of Hope
 something beautiful, something different

HOPE
 Make A Difference

ReNew Stores
 Three Departments To Serve You

Urban ReNew 916.782.5777 ReNew Boutique 916.782.1877
 ReNew Home 916.788.0275

1725 Santa Clara Drive
 Roseville, CA 95661

Tuesday - Saturday 10am - 4pm
 Closed Sunday & Monday
 Donations accepted during regular business hours.
 acresofhopeonline.org



Unique Aviation & Military Museum Located in Pendleton in NE Oregon

The northeastern town of Pendleton, Oregon, is strongly tied to WWII and history resulting in the Pendleton Air Museum tucked away in the Pendleton Historic District. This fascinating museum opened in September 2017 to honor military of all branches and aviation of all types and it showcases a unique collection of civilian and military aviation memorabilia.

The Pendleton Air Museum (PAM) was established by people concerned with preserving the history of the Pendleton Airport from the early days of United Airlines through the heroic Doolittle Raiders of World War II and the "Triple Nickels" paratroopers to the present National Guard operations. Visitors will learn the history of Pendleton Field and its impact on Pendleton, then and now, as well as other conflicts the United States has been involved with.



The U.S. Army Air Corp training base called Pendleton Army Air Field was built in 88 days. It is from this base that pilots from the 17th Bombardier Group volunteered for a special assignment that would forever put them in our hearts and history. These pilots became known as the "Doolittle Raiders" and helped instill hope in the American people at a difficult time in our history.

As the war was winding down, Pendleton Field became home to a newly established unit that, rather than heading to Asia, went to work with the Forest Service, jumping out of planes and putting out fires in the Pacific Northwest. This was the African-American 555th Parachute Infantry Battalion, nicknamed the Triple Nickels, on a secret mission "Operation Fire Fly." Their service was critically important as Japan began to release balloon bombs on the jet stream trying to set fires and instill panic in the Pacific Northwest. Records document 28 fires that the "Triple Nickel" jumped into. Recently, a commemorative Oregon Highway history marker was established in Pendleton acknowledging their feats.

Legendary aircraft that have called the runways home include: the Douglas DC-3 passenger plane, Lockheed P-38 Lightning, North American B-25 Mitchell Medium bomber, Boeing B-17 Flying Fortress all from the 1940's, Vietnam era Bell Huey helicopters through the present day CH47F Twin

Continued on page 39...

Wildoberry Farms

Homemade Goods and Stitchery Patterns

Homespun stitchery, handmade dolls, woodcrafts and so much more!

Wildoberryfarms.etsy.com

Deborah Lee ~ Designer/Owner
 wildoberryls@hotmail.com
 Phone: 951-719-6643

Military Museum, continued from previous page...

Rotor Chinook Helicopters currently being flown by the Oregon Army National Guard.

Since the Museum's founding in 2001, the non-profit Pendleton Air Museum Board of Directors and Volunteers have successfully hosted ten fund-raising events, staged three successful air shows, multiple static aircraft displays and participated in other community activities. In 2003, it restored a B-25 medium bomber acquired from the USMC to 1942 configuration in honor of the Doolittle Raiders. It was dedicated at the National Guard facility on the morning before the May 2003 air show and thereafter stands on public view in an open-air heritage area adjacent to the OR National Guard Facility.

As time, money and volunteer help permit, the organization will sponsor fly-ins and help with air shows. The goal is to preserve their unique heritage as well as educate visitors, residents and future generations about the history of the Pendleton Airbase and its various military personnel. The museum has established a Youth Oral History Program with students from third grade through high school interviewing veterans of all ages.

Those involved with the Museum are currently working towards a larger building to house the Museum's expanding collection and are seeking sponsors and volunteers of all ages to help share its unique history. The long-term goal is to house real, historic airplanes in a museum hanger.

Donations involving history, military, aviation and Pendleton are tax deductible. If you have something you would like to donate, please call or email for further information. Contribution in the form of support, contracts or endorsements will help a long way toward the realization of their goals.

You can learn more at www.pendletonairmuseum.org or Pendleton Air Museum on Facebook. Email pendletonairmuseum@gmail.com or call 541-278-0141. Located at 21 SW Emigrant Avenue, the Museum is now open by appointment due to Covid-19, and it is recommended that you call ahead to confirm a time. Precautions for the coronavirus are in place for everyone's protection while you are visiting the Museum.

CERTIFIED APPRAISER

Barbara J. Pickett MCA

Valuations & Written Appraisals
Property Division, Downsizing, Estates,
Insurance Needs, Residential Contents

928.284.2157 www.barbarajpickett.com



A Primitive Place
Country Journal
Where Prim Friends Gather

A Primitive Place Magazine
P.O. Box 197
Forman, ND 58032
www.aprimitiveplace.org
Email: info@aprimitiveplace.org

FOLLOW US!
FACEBOOK
www.facebook.com/APrimitivePlace
INSTAGRAM
www.instagram.com/ashgsmidwaymagazine

HOWARD *Orange Oil Wood Polish*
Lemon Oil Wood Polish



- Clean and polish all wood finishes with real citrus oils
- Leaves no wax build up, only a fresh citrus scent
- Do not contain silicone oil or linseed oil
- Enhances the depth, tone and natural beauty of wood grain every time you dust

Finished Furniture

Unfinished Furniture

Kitchen Cabinets Wooden Guitars

Bathroom Cabinets Rocking Horses

Armoires Porch Swings

Dining Tables Picture Frames

Side Tables Wine Racks

Clocks

Vintage Radios

Sewing Machines




ACNA
ANTIQUE & COLLECTIBLES
NATIONAL ASSOCIATION
1991

If you are interested in selling Howard
Orange Oil or Lemon Oil
call today for resale information.
Valid Resale License required.

FOLLOW US! VISIT OUR WEBSITE WWW.HOWARDPRODUCTS.COM
OR CALL (800) 266-9545
TO FIND A DEALER IN YOUR AREA

Visit

www.theantiqueregister.com

Find the entire paper ready to download
as a pdf, or you can read each article
individually and see galleries of photos
from our featured shops.

The new site is easy to
read on your laptop,
tablet or phone. Making
it even easier to take
The Antique Register
with you!



Shop	City, State	Phone	Open
Good Street Antique Park	Peoria, IL	309-696-9300	
AF Classic	Peoria, IL	309-266-1600	
A Charming Place	Camden, NJ	703-438-8000	
A Leading Impression Artworks	Orlando, FL	407-476-1000	

Be sure to visit our interactive map!
You can search for advertising shops and
find them on an easy to read map!
It's the perfect way to plan your
next day trip!



WESTERN TRADING POST

Buy • Sell • Trade • Auction

403 N. Florence St. Casa Grande, AZ 85122 (520) 426-7702

Western Americana - Vintage Turquoise Jewelry

WesternTradingPost.com



Western Trading Post TV
as seen on the
Cowboy Channel



Monthly Auctions,
Check Website for Schedule